



XPO Logistics Appoints Tony Brooks as President of Less-Than-Truckload Business

November 4, 2015



Career transportation and logistics executive to lead second largest LTL operation in North America

GREENWICH, Conn. - November 4, 2015 - XPO Logistics, Inc. (NYSE: XPO) ("XPO") today announced that it has appointed Tony Brooks as president of the company's less-than-truckload (LTL) business, effective November 11, 2015. Mr. Brooks will have executive responsibility for XPO's LTL operations in North America, recently acquired as part of the Con-way Inc. transaction.

Mr. Brooks is a 30-year career transportation and logistics executive who has run three of the largest fleets in North America. He has managed complex networks in large companies, including Sysco Corporation, Dean Foods, Sears Holdings Corporation, PepsiCo/Frito-Lay, and 11 years with LTL long-haul carrier Roadway Express, Inc.

Mr. Brooks joined XPO from multinational food distributor Sysco, where he was responsible for North American field operations. Prior to Sysco, he served as senior vice president of logistics for Dean Foods, with responsibility for logistics, delivery, warehousing and fleet management. Earlier, over a decade in national operations with Sears, Mr. Brooks drove significant cost efficiencies and improved safety performance. For PepsiCo/Frito-Lay, he held executive responsibility for regional transportation, fleet, warehousing and inventory management.

Bradley Jacobs, chairman and chief executive officer of XPO Logistics, said, "Tony is a high impact player with 11 years in LTL, who has run three of the largest fleets in North America. Over his 30-year career, he has held senior operating positions with best-in-class organizations such as Sysco, Dean Foods, Sears and PepsiCo. We're excited that Tony will be leading our LTL platform in North America to its full potential as part of our larger service offering."

Mr. Brooks holds a master's of business administration degree from Northwestern University Kellogg School of Management.

About XPO Logistics, Inc.

XPO Logistics, Inc. (NYSE: XPO) is a top ten global provider of cutting-edge supply chain solutions to the most successful companies in the world. The company provides services for less-than-truckload transportation, truckload brokerage and transportation, last mile logistics, engineered supply chain solutions, high-value-add warehousing and distribution, ground and air expedite, intermodal, drayage, global forwarding and managed transportation. XPO serves more than 50,000 customers with a highly integrated network of over 84,000 employees and 1,469 locations in 32 countries. XPO's corporate headquarters is in Greenwich, Conn., USA, and its European headquarters is in Lyon, France. www.xpo.com

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