



## XPO Logistics to Launch New, Interactive Last Mile Technology for Consumers

October 2, 2017



**GREENWICH, Conn. - October 2, 2017** - XPO Logistics, Inc. (NYSE: XPO), a leading global provider of transportation and logistics solutions, today announced the expected November launch of interactive last mile technology designed to help consumers manage retail home deliveries with advanced, online tools. The company's latest innovation has been developed for the unique requirements of heavy goods purchased through e-commerce and bricks-and-mortar stores.

XPO's next-generation, web-based, last mile technology is designed to give consumers personal visibility and control over the delivery of appliances, furniture and other heavy goods. Unlike package shipments, most heavy goods require that someone be available to take delivery inside the home. Consumers can manage orders in real time, reschedule delivery times electronically, integrate their calendars and opt to receive weather and traffic alerts. The technology provides the flexibility to set preferences such as notifications by email, text message or voice.

XPO is the largest provider of last mile logistics for heavy goods in North America, facilitating approximately 13 million carrier-based deliveries and installations a year. The company's latest technology expands on capabilities that already generate industry-leading consumer satisfaction ratings for XPO's last mile customers, including online visibility of order details, a consumer preparation checklist, real-time order tracking and ETA status updates. XPO expects to provide optional private-label branding of the consumer experience on request.

Troy Cooper, chief operating officer of XPO Logistics, said, "We have repeatedly been ahead of the curve with last mile technology that drives up consumer satisfaction in retail and e-commerce. The launch of our new, interactive delivery management tools will build brand loyalty for our customers and provide a next-generation platform for further omnichannel development. Once our North American roll-out is complete, we plan to adapt this technology to our growing last mile business in Europe."

### About XPO Logistics, Inc.

XPO Logistics, Inc. (NYSE: XPO) is a top ten global logistics provider of cutting-edge supply chain solutions to the most successful companies in the world. The company operates as a highly integrated network of people, technology and physical assets in 31 countries, with over 90,000 employees and 1,435 locations. XPO uses its network to help more than 50,000 customers manage their goods more efficiently throughout their supply chains. The company has two reporting segments: transportation and logistics, and within these segments, its business is well diversified by geographies, verticals and types of service. XPO's corporate headquarters is in Greenwich, Conn., USA, and its European headquarters is in Lyon, France.  
[www.xpo.com](http://www.xpo.com)

### Forward-looking Statements

*This press release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including our plans to launch interactive last mile technology in North America or in Europe. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. In some cases, forward-looking statements can be identified by the use of forward-looking terms such as "anticipate," "estimate," "believe," "continue," "could," "intend," "may," "plan," "potential," "predict," "should," "will," "expect," "objective," "projection," "forecast," "goal," "guidance," "outlook," "effort," "target," "trajectory" or the negative of these terms or other comparable terms. However, the absence of these words does not mean that the statements are not forward-looking. These forward-looking statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments, as well as other factors we believe are appropriate in the circumstances.*

*These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions that may cause actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Factors that might cause or contribute to a material difference include the risks discussed in our filings with the SEC and the following: economic conditions generally; competition and pricing pressures; our ability to align our investments in capital assets, including equipment, service centers and warehouses, to our customers' demands; our ability to successfully integrate and realize anticipated synergies, cost savings and profit improvement opportunities with respect to acquired companies; our ability to develop and implement suitable information technology systems and prevent failures in or breaches of such systems; our substantial indebtedness; our ability to raise debt and equity capital; our ability to maintain positive relationships with our network of third-party transportation providers; our ability to attract and retain qualified drivers; litigation, including litigation related to alleged misclassification of independent contractors; labor matters, including our ability to manage our subcontractors, and risks associated with labor disputes at our customers and efforts by labor organizations to organize our employees; risks associated with our self-insured claims; risks associated with defined benefit plans for our current and former employees; fluctuations in currency exchange rates; fluctuations in fixed and floating interest rates; our ability to execute our growth strategy through acquisitions; fuel price and fuel surcharge changes; issues related to our intellectual property rights; governmental regulation, including trade compliance laws; and governmental or political actions, including the United Kingdom's likely exit from the European Union. All forward-looking statements set forth in this press release are qualified by these cautionary statements and there can be no assurance that the actual results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected consequences to or effects on us or our business or operations. Forward-looking statements set forth in this press release speak only as of the date hereof, and we do not undertake any obligation to update forward-looking statements to reflect subsequent events or circumstances, changes in expectations or the occurrence of unanticipated events, except to the extent required by law.*

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