



XPO Logistics Opens North American Operations Center in Charlotte, N.C.

March 22, 2012

Expands Infrastructure to Support Growth Strategy

BUCHANAN, Mich.--(BUSINESS WIRE)--Mar. 22, 2012-- XPO Logistics, Inc. (NYSE Amex: XPO), a leading third-party transportation logistics provider, today announced the opening of its new North American Operations Center in Charlotte, N.C. The facility supports the company's network of freight brokerage, freight forwarding and expedited transportation locations nationwide.

Sean Fernandez, chief operating officer, said, "This is an important milestone for us. The Operations Center is an integral part of our plan to build XPO into a business with a much larger footprint and employee base. We now have a centralized facility and state-of-the-art IT that can support our strategy for growth. It strengthens the infrastructure surrounding our customer and carrier relationships, our acquisition and coldstart programs, and the scaling up of our operations."

On February 28, 2012, North Carolina Governor Bev Perdue announced that XPO Logistics was approved for a Job Development Investment Grant with a potential yield of \$3.22 million in incentives. The company expects to create more than 200 jobs in Charlotte over the next three years in the areas of accounting and finance, human resources, IT, brokerage and carrier procurement.

For more information visit www.xpologistics.com.

About XPO Logistics, Inc.

Founded in 1989, XPO Logistics, Inc. is a non-asset based, third-party logistics provider of freight transportation services that uses a network of relationships with ground, sea and air carriers to find the best transportation solutions for its customers. The company offers its services through three distinct business units: expedited transportation (Express-1, Inc.); freight forwarding (Concert Group Logistics, Inc.); and freight brokerage. XPO Logistics serves more than 4,000 retail, commercial, manufacturing and industrial customers through nine U.S. operations centers and 23 agent locations.

Forward-Looking Statements

This press release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, without limitation, the Company's growth goals and the amount of potential incentives under the Job Development Investment Grant program. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. These forward-looking statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments, as well as other factors we believe are appropriate in the circumstances. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions that may cause actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Factors that might cause or contribute to a material difference include, but are not limited to, those discussed in our filings with the Securities and Exchange Commission and the following: economic conditions generally; competition; our ability to find suitable acquisition candidates and execute our acquisition strategy; our ability to raise capital; our ability to attract and retain key employees to execute our growth strategy; our ability to develop and implement a suitable information technology system; our ability to maintain positive relationships with our network of third-party transportation providers; and governmental regulation. All forward-looking statements set forth in this press release are qualified by these cautionary statements and there can be no assurance that the actual results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected consequences to or effects on us or our business or operations. Forward-looking statements set forth in this press release speak only as of the date hereof and we do not undertake any obligation to update forward-looking statements to reflect subsequent events or circumstances, changes in expectations or the occurrence of unanticipated events.



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