# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 8, 2005

## SEGMENTZ, INC.

(Exact Name of Registrant as Specified in Its Charter)

000-49606 (Commission File Number) 03-0450326 (I.R.S. Employer Identification No.)

**Delaware** (State or other jurisdiction of incorporation or organization)

429 Post Road, Buchanan, Michigan 49107 (Address of principal executive offices — zip code)

(269) 695-4920 (Registrant's telephone number, including area code)

Not applicable (former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17CFR 240.14d-2(b))
- o Pre-commencement communications

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Revolving Loan Agreement

Commercial Revolving Note

Continuing Guaranty, dated November 4, 2005

Press Release, Announcing Revolving Loan Agreement

Press Release, Announcing Earnings, dated 11/9/05

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#### ITEM 1.01 ENTRY INTO A MATERIAL DEFINITIVE AGREEMENT

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On November 9, 2005, Segmentz, Inc. announced its earnings for the third quarter of 2005, and instructions regarding its earnings conference call. A copy of the earnings press release is hereby furnished as Exhibit 99.2.

### ITEM 2.03 CREATION OF A DIRECT FINANCIAL OBLIGATION

On November 8, 2005, Segmentz, Inc. and its wholly owned subsidiary Express-1, Inc. entered into agreements (the "Loan Documents") with Chemical Bank, under which Chemical Bank extended an asset-based line of credit to the companies. Under the Loan Documents Express may draw down under the line of credit the lesser of (i) \$6,000,000 and (ii) 80% of the eligible accounts receivable plus \$800,000. All obligations of Express under the agreements are secured by a blanket security interest in the personal property of Express. Segmentz entered into an agreement providing for a guaranty of the obligations of Express under the Loan Documents, which guaranty is secured by a blanket security interest in the personal property of Segmentz. All advances under the Loan Documents are subject to interest at the rate of Chemical Bank's prime rate plus an applicable margin. The applicable margin ranges from negative 0.50% to positive 0.25%. The initial applicable margin will be negative 0.25%. The applicable margin is adjusted depending on Segmentz' debt to tangible net worth ratio during the term of the loan facility. The maturity date of the loan is September 30, 2007.

The following Loan Documents are attached hereto as exhibits: Revolving Loan Agreement, Commercial Revolving Note, and Continuing Guaranty. The disclosures set forth herein are qualified in their entirety by the terms of the Loan Documents which are filed herewith as Exhibit 10.1 through Exhibit 10.3. A copy of a press release announcing the Revolving Loan Agreement is hereby furnished as Exhibit 99.1.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

- (c) Exhibits
- 10.1 Revolving Loan Agreement between Segmentz, Inc., Express-1, Inc., and Chemical Bank, dated November 4, 2005
- 10.2 Commercial Revolving Note by Express-1, Inc., to Chemical Bank, dated November 4, 2005
- 10.3 Continuing Guaranty by Segmentz, Inc., to Chemical Bank, dated November 4, 2005
- 99.1 Press Release of Segmentz, Inc., Announcing Revolving Loan Agreement, dated November 9, 2005.
- 99.2 Press Release of Segmentz Inc., Announcing Earnings, dated November 9, 2005.

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## SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 9, 2005 SEGMENTZ, INC.

By: /s/ Mike Welch

Name: Mike Welch

Title: Chief Executive Officer

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## Exhibit Index

Exhibit Number	Description
10.1	Revolving Loan Agreement between Segmentz, Inc., Express-1, Inc., and Chemical Bank, dated November 4, 2005
10.2	Commercial Revolving Note by Express-1, Inc., to Chemical Bank, dated November 4, 2005
10.3	Continuing Guaranty by Segmentz, Inc., to Chemical Bank, dated November 4, 2005
99.1	Press Release of Segmentz, Inc., Announcing Revolving Loan Agreement, dated November 9, 2005.
99.2	Press Release of Segmentz Inc., Announcing Earnings, dated November 9, 2005.

#### REVOLVING LOAN AGREEMENT

THIS REVOLVING LOAN AGREEMENT (the "Agreement") is entered into on this 4th day of November, 2005 among CHEMICAL BANK SHORELINE (the "Bank"), with its main offices at 823 Riverview Drive Benton Harbor, Michigan 49022, EXPRESS 1, INC., a Michigan corporation ("Borrower"), whose address is 429 Post Road, Buchanan, Michigan 49107 and SEGMENTZ, INC., a Delaware corporation whose address is 429 Post Road, Buchanan, Michigan 49107 (the "Guarantor").

Borrower and the Guarantor have requested and, subject to the terms and conditions of this Agreement, the Bank has agreed to make loans (the "Loans" or individually a "Loan") available to Borrower on a revolving basis up to a maximum principal amount of \$6,000,000, or such lesser amount as is available under the borrowing formula described below.

#### **DEFINITIONS**

As used herein:

The term "Applicable Margin" means, for the periods described below: (i) negative .50% per annum if the ratio of the Guarantor's Debt to Tangible Net Worth determined at the end of the applicable calendar quarter pursuant to Section 5.1 B of this Agreement is less than or equal to 1.25 to 1.00; (ii) negative .25% per annum if the ratio of the Guarantor's Debt to Tangible Net Worth determined at the end of the applicable calendar quarter pursuant to Section 5.1 B of this Agreement is more than 1.25 to 1.00, but less than 1.50 to 1.00; (iii) 0% per annum if the ratio of the Guarantor's Debt to Tangible Net Worth determined at the end of the applicable calendar quarter pursuant to Section 5.1 B of this Agreement is more than or equal to 1.50 to 1.00, but less than 1.75 to 1.00; and (iv) .25% per annum if the ratio of the Guarantor's Debt to Tangible Net Worth determined at the end of the applicable calendar quarter pursuant to Section 5.1 B of this Agreement is more than or equal to 1.75 to 1.00. The Applicable Margin shall, in each case, be determined and adjusted quarterly as of the first day of the second month after the end of each fiscal quarter of the Guarantor (each, an "Interest Determination Date"), provided, however, that if the quarterly month end financial statements required by this Agreement are not delivered within fifteen business days after the date required under this Agreement, the Applicable Margin shall increase to the maximum percentage amount set forth above from the date such financial statements were required to be delivered to the Bank until received by the Bank. The initial "Applicable Margin" shall be negative .25% and shall be effective from the date of this Agreement until the next Interest Determination Date. Thereafter, the Applicable Margin shall be effective from each Interest Determination Date until the next Interest Determination Date (except for any increase occurring as a result of late delivery of financial statements). The Bank shall determine the appropriate Applicable Margin promptly upon receipt of the quarter end financial information and shall promptly notify the Borrower of any change to it. Such determinations by the Bank shall be conclusive absent manifest error.

The term "Bank Obligations" means all of the present and future indebtedness and obligations of Borrower and/or the Guarantor to the Bank including, but not limited to, the indebtedness and obligations evidenced by or set forth in: the Loans; the Line of Credit Note; each of the other Loan Documents; and all "Liabilities" as defined in the Security Agreement and the Segmentz Security Agreement.

The term "Capital Expenditures" means, for any period, the sum of (i) the aggregate of all expenditures (whether paid in cash or accrued as a liability and including expenditures for maintenance and repairs which should, in accordance with generally accepted principles of accounting, consistently applied, be capitalized on the balance sheet of the Guarantor (on a consolidated basis) and all obligations with respect to Capital Leases and all capitalized interest) by the Guarantor (on a consolidated basis) during that period which, in conformity with generally accepted principles of accounting consistently applied, are included in "additions to property, plant or equipment" or similar items reflected in the statement of cash flows of the Guarantor (on a consolidated basis) and (ii) to the extent not covered by subclause (i) hereof, the aggregate of all expenditures by the Guarantor (on a consolidated basis) to acquire by purchase or otherwise the business, property or fixed assets of, or stock or other evidence of beneficial ownership of, any person, corporation or entity.

The term "Capital Lease" means any lease of any property (whether real, personal or mixed) by the Guarantor (on a consolidated basis) as lessee which, in conformity with generally accepted principles of accounting consistently applied, is accounted for as a capital lease on the balance sheet of Borrower.

The term "Collateral" means: the properties and rights described in the Collateral Documents and each and every mortgage, security agreement, pledge, assignment and other security or collateral agreement which has been, or will hereafter be, executed by Borrower or the Guarantor to or for the benefit of the Bank; all items now or hereafter deposited in any account of Borrower or the Guarantor with the Bank and all proceeds of such items (cash or otherwise); and all deposit accounts of Borrower or Guarantor now or hereafter with the Bank.

The term "Collateral Documents" means the Security Agreement, the Mortgage, the Segmentz Security Agreement and any additional mortgages security agreements or other security or collateral documents executed by Borrower or Guarantor to or for the benefit of the Bank, now or in the future.

The term "Combined Eligible Accounts Receivable" means the "Eligible Accounts Receivable" as defined in the Security Agreement and the Segmentz Security Agreement.

The term "Debt" means the amount of all liabilities which, under generally accepted principles of accounting, consistently applied, would appear as such on the balance sheet of the Guarantor (on a consolidated basis).

The term "Environmental Laws" means the common law and all Federal, state, local and foreign laws or regulations, codes, orders, decrees, judgments or injunctions issued, promulgated, approved or entered thereunder now or hereafter in effect, including, without

limitation, the Comprehensive Environmental Response Compensation and Liability Act, as amended; the Resource, Conservation and Recovery Act, as amended; the Toxic Substances Control Act, as amended; the Federal Water Pollution Control Act, as amended; and the Federal Clean Air Act, as amended, relating to pollution or protection of the environment, including without limitation, laws relating to: (1) emissions, discharges, releases or threatened releases of pollutants, contaminants, chemicals, or industrial, toxic or hazardous constituents, substances or wastes, including, without limitation, asbestos (including asbestos fiber and friable asbestos), polychlorinated biphenyls, urea formaldehyde foam insulation, paint containing lead, petroleum, (including crude oil or any fraction thereof), or any petroleum product (collectively referred to as "Hazardous Materials") into the environment (including, without limitation, ambient air, surface water, groundwater, land surface or sub-surface strata), (ii) the manufacture, processing, distribution, use, generation, treatment, storage, disposal, transport or handling of Hazardous Materials, and (iii) underground storage tanks, and related piping, and emissions, discharges, releases or threatened releases therefrom.

 $\,$  The term "ERISA" means the Employee Retirement Income Security Act of 1974, as amended.

 $\label{thm:continuing} The term "Guaranty" means the Continuing Guaranty of even date executed by the Guarantor in favor of the Bank.$ 

The term "Line of Credit Note" means the \$6,000,000 Commercial Revolving Note of even date from Borrower to the Bank.

The term "Loan Documents" means this Agreement, the Line of Credit Note, the Collateral Documents, the Guaranty, the Properties Guaranty and any other documents referred to herein which have been or are to be executed by Borrower and/or any of the Guarantors with or in favor of the Bank.

The term "Material," when used to modify or describe any sum, liability, lien, indebtedness, violation of law or regulation, or other matter herein, means an amount (or a liability of Borrower reasonably expected to arise) in excess of \$100,000.

The term "Maturity Date" means November 15, 2007.

 $$\operatorname{\textsc{The}}$$  term "Mortgage" means the Mortgage of even date from Express 1 Properties, L.L.C. to the Bank.

 $$\operatorname{\textsc{The}}$$  term "Mortgaged Premises" means the real property described in the Mortgage.

The term "Permitted Liens" means:

(i) liens for taxes, assessments or governmental charges, and liens incident to construction, which are either (a) not delinquent, or (b) are being contested in good faith by Borrower or the Guarantor by appropriate proceeding, which will prevent foreclosure of such liens, and against which adequate reserves have been provided and upon demand by the Bank, with adequate security being

posted with the Bank; the term shall also include easements, restrictions, minor title irregularities and similar matters which have no adverse effect as a practical matter upon the ownership and use of the affected property by Borrower or the Guarantor;

- (ii) liens or deposits in connection with workers' compensation or other insurance or to secure customs' duties, public or statutory obligations in lieu of surety, stay or appeal bonds, or to secure performance of contracts or bids (other than contracts for the payment of money borrowed), or deposits required by law or governmental regulations or by any court order, decree, judgment or rule as condition to the transaction of business or the exercise of any right, privilege or license; or other liens or deposits of a like nature made in the ordinary course of business;
- $\mbox{(iv)}$  the security interests listed on Schedule A attached hereto, if any;
- (v) liens in favor of artisans and possessory liens in favor of bailees; and  $% \left( 1\right) =\left( 1\right) \left( 1$
- (vi) liens securing the purchase price for trucks and trailers acquired by Borrower or the Guarantor after the date of this Agreement provided that the total aggregate unpaid amounts secured by such liens shall not exceed \$500,000 at any one time.

The term "Plan" means any employee benefit plan subject to Title IV of ERISA maintained by Borrower or the Guarantor, or any such Plan to which Borrower or the Guarantor is required to contribute on behalf of any of its employees.

The term "Properties Guaranty" means the Continuing Guaranty of even date executed by Express 1 Properties, L.L.C. in favor of the Bank.

The term "Reportable Event" means a reportable event as that term is defined in Title IV of ERISA, except actions of general applicability by the Secretary of Labor under Section 110 of ERISA.

 $\label{thm:country} \mbox{The term "Security Agreement" means the Security Agreement of even date from Borrower to the Bank.}$ 

 $\label{thm:continuous} The term "Segmentz Security Agreement" means the Security Agreement of even date from the Guarantor to the Bank.$ 

The term "Tangible Net Worth" means, on a consolidated basis:

 (i) the amount of all assets which, under generally accepted principles of accounting, consistently applied, would appear as such on the balance sheet of the Guarantor (on a consolidated basis), but excluding (aa) intangible items such as goodwill, treasury shares, patents, trademarks, research and development expenses and the like; (bb) any write-up in the book value of such assets resulting from a re-evaluation thereof; and (cc) all receivables from and loans, advances and similar transfers to any officers, directors or shareholders of Borrower or the Guarantor which are due and owing to Borrower or the Guarantor (collectively "Officer Receivables"); less,

(ii) the amount of all Debt.

#### ARTICLE I

#### REVOLVING LOAN

1.1 Line of Credit: The Bank is willing to provide to Borrower a line of credit of up to \$6,000,000 (the "Line of Credit"). The Bank will make Loans to Borrower under the Line of Credit from time to time during the period from the date of this Agreement through the business day immediately prior to the Maturity Date in aggregate amounts not to exceed the dollar amounts described in Section 1.2 below, provided that each advance is made in compliance with all of the terms and conditions described in Section 1.2 below.

1.2 Line of Credit Advances: From time to time prior to the Maturity Date, the Bank agrees to lend and relend to Borrower such amounts as Borrower may request under the Line of Credit, provided that the aggregate outstanding principal amount of all borrowings made by Borrower shall not at any time exceed an amount (the "Borrowing Base") equal to the lesser of: (a) \$6,000,000; or (b) (x) 80% of Combined Eligible Accounts Receivable plus (y) \$800,000. All advances under the Line of Credit shall be evidenced by the Line of Credit Note. The Line of Credit shall bear interest and be payable in the manner described in the Line of Credit Note. Although the Line of Credit Note shall be expressed to be payable in the maximum amount of the Line of Credit, Borrower shall be obligated thereunder to pay only the unpaid balance of amounts advanced to Borrower together with interest thereon. The Bank's books and records showing the amount of such advances shall be prima facie evidence of Borrower's indebtedness to the Bank therefore. On the 10th day of each month hereafter (and, at the request of the Bank, prior to each disbursement of loans by the Bank under the Line of Credit), Borrower shall, at its expense, furnish to the Bank a fully completed "Collateral Base Report" certified as true and accurate by the Chief Financial Officer of Borrower and the Guarantor and in a form satisfactory to the Bank, together with such instruments, title and lien searches, documents, opinions, appraisals, certificates or certified resolutions as the Bank and its counsel shall reasonably require to assure the Bank that at the time of each disbursement Borrower is not in default under this Agreement. Upon the Bank's receipt of notice from Borrower of Borrower's desire for advances under the Line of Credit, the Bank shall disburse such loans on the same business day as it receives such notice, if such notice is received by 3:00 p.m. or at the end of the next business day if such notice is not received by 3:00 p.m.; provided, that: (i) no Event of Default has occurred which has not been cured by Borrower or waived in writing by the Bank; (ii) no event has occurred, which with notice and/or the passage of time, could become an Event of

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Default and which has not been cured by Borrower or waived in writing by the Bank; and (iii) the outstanding balance of the Line of Credit Note does not and will not, after such advance is disbursed, exceed the Borrowing Base. In the event that the aggregate outstanding advances under the Line of Credit exceed the Borrowing Base at any time, Borrower shall immediately make principal reduction payments to the Bank sufficient to reduce the outstanding balance under the Line of Credit to less than the amount of the Borrowing Base. Borrower's failure to make such reductions within 24 hours after written, facsimile, oral or other notice is given by the Bank to Borrower of the need for such reductions, shall constitute an Event of Default by Borrower under this Adreement.

- 1.3 Prepayment of Line of Credit Note. The Line of Credit Note may be prepaid in whole or in part at the option of Borrower at any time, without premium or penalty. In case of prepayment of less than all of the outstanding principal amount of the Line of Credit Note, the prepayment will be applied first to accrued, but unpaid interest on the Line of Credit Note, and then to the principal amounts due on the Line of Credit Note.
- 1.4 Cross-Defaults and Cross-Collateralization. Notwithstanding anything to the contrary in any instrument or other document executed by Borrower with, or in favor of, the Bank: (i) occurrence of an Event of Default under this Agreement shall constitute a default under each of the Bank Obligations; and (ii) all of the Collateral shall secure any and all of the Bank Obligations.
- 1.5 Extension of Maturity Date. The Maturity Date may be extended from time to time, at the sole discretion of the Bank, based upon its review of this Agreement and the Borrower's financial statements and analysis of such other information and documents the Bank may deem relevant. The Bank shall have no obligation or duty to extend the Maturity Date.
- 1.6 Payments. All payments, including any prepayments, by Borrower on account of principal, interest or fees, shall be made without set-off or counterclaim to the Bank at the address specified above in lawful money of the United States of America and in immediately available funds. If any payment under this Agreement or any Note becomes due on a day other than a business day, its maturity shall be extended to the next succeeding business day, and with respect to payments of principal and interest thereon, shall be payable at the then applicable rate during such extension.
- 1.7 At any time Borrower is entitled to an advance under the Line of Credit, the Bank agrees to issue letters of credit for the account of Borrower in an amount not in excess of the maximum advance that Borrower would then be entitled to obtain under the Line of Credit, provided that (a) the aggregate maximum amount which is drawn and remains unreimbursed under all letters of credit plus the aggregate maximum available amount which may be drawn under all letters of credit which are outstanding at any time, including without limitation all letters of credit issued for the account of Borrower which are outstanding on the date of the Line of Credit Note, shall not exceed \$100,000, (b) the issuance of any letter of credit with an expiration date beyond the maturity date of the Line of Credit Note shall be entirely at the discretion of the Bank, (c) any letter of credit shall be a standby or commercial letter of credit and the form of the requested letter of credit shall be satisfactory to the Bank, in the Bank's sole discretion, and (d) Borrower shall have executed an application and reimbursement agreement

for any letter of credit in the Bank's standard form. While any letter of credit is outstanding, the maximum amount of advances that may be outstanding under the Line of Credit shall be automatically reduced by the maximum amount available to be drawn under any and all such letters of credit plus the aggregate of the amounts which have been drawn and remain unreimbursed under all letters of credit. Borrower shall pay the Bank a fee for each letter of credit that is issued, such fee to be agreed upon for each letter of credit from time to time by the Bank and Borrower, provided, however, that if such agreement is not reached, the Bank shall be under no obligation to issue any letter of credit hereunder. No credit shall be given for fees paid due to early termination of any letter of credit. Borrower shall also pay the Bank's standard transaction fees with respect to any transactions occurring on account of any letter of credit. Each fee shall be payable when the related letter of credit is issued, and transaction fees shall be payable upon completion of the transaction as to which they are charged. All fees may be debited by the Bank to any deposit account of Borrower carried with the Bank without further authority and, in any event, shall be paid by Borrower within ten (10) days following billing.

#### ARTICLE II

#### CONDITIONS OF BORROWING

Notwithstanding any other terms of this Agreement, the Bank shall not be required to make any Loan to Borrower under this Agreement unless the following conditions are met:

- 2.1 Representations True. The representations and warranties of Borrower and the Guarantor contained in this Agreement are true as of the date of each Loan or advance under this Agreement with the same effect as though such representations and warranties had been made by Borrower and the Guarantor at such time.
- 2.2 No Default. No Event of Default under this Agreement exists nor any event which, upon the lapse of time or service of notice, or both, would constitute an Event of Default under this Agreement.
- 2.3 Counsel Opinion. Simultaneously with the execution of this Agreement, the Bank shall have received from Borrower's and the Guarantor's counsel a satisfactory legal opinion as to: (a) the due authorization, execution and delivery by Borrower and the Guarantor of this Agreement and the other Loan Documents; (b) the due authorization, validity and binding effect of the Loans contemplated by this Agreement and of the Loan Documents to be executed and delivered by Borrower and the Guarantor; (c) Borrower's and the Guarantor's due incorporation, existence and qualification as a domestic and foreign corporation in each jurisdiction where such qualification is required, whether by virtue of Borrower's or the Guarantor's performance of services or ownership or leasing of property located in the jurisdiction or otherwise; and (d) such other matters as the Bank and its counsel shall determine. Borrower and the Guarantor shall also execute and/or deliver to the Bank or its counsel all documents the Bank may request concerning Borrower's and the Guarantor's corporate status and the authorization of the transactions contemplated herein.

- 2.4 Collateral. Borrower, the Guarantor and Express 1 Properties, L.L.C. shall have granted to the Bank a first priority perfected lien and security interest in the Collateral to secure the Bank Obligations in accordance with the terms of the Collateral Documents.
- 2.5 Guarantys. The Guarantor and Express 1 Properties, L.L.C. shall have guaranteed payment and performance of the Bank Obligations in accordance with the terms of the Guaranty and the Properties Guaranty.
- 2.6 Additional Collateral Documents. Borrower shall have executed and delivered to the Bank such additional collateral documents (including, but not limited to, financing statements) as the Bank may request to evidence the Bank's liens in all of the Collateral.
- 2.7 Title Insurance. Simultaneously with the execution of this Agreement and the delivery of the Mortgage, the Bank shall have received from Borrower an American Land Title Association Policy, with only such exceptions as are acceptable to the Bank, insuring title to the Mortgaged Premises with such terms as shall be reasonably satisfactory to the Bank and with the amount of insurance protecting the Mortgage to be reasonably satisfactory to the Bank. The title insurance company shall also be one reasonably acceptable to the Bank.
- 2.8 Survey. The Bank shall have received a survey from a surveyor or engineer licensed in the State of Michigan covering the Mortgaged Premises and showing no encroachments and otherwise in form reasonably satisfactory to the Bank.
- 2.9 Documents Satisfactory. All proceedings taken in connection with the transactions contemplated by this Agreement and all instruments, authorizations and other related documents, shall be satisfactory in form and substance to the Bank and its counsel and the Bank shall have received copies of all documents as it may reasonably require.
- 2.10 Out-of-Pocket Costs. Prior to or simultaneously with the execution of this Agreement, and in addition to any other payments due the Bank under this Agreement, Borrower and the Guarantor shall have paid to the Bank all of the Bank's out-of-pocket costs (including, but not limited to, reasonable attorneys' fees and title insurance, survey and appraisal costs), arising in connection with the preparation, negotiation, execution, delivery, closing and post-closing matters under this Agreement, the Loans contemplated under this Agreement and documents provided for or to be delivered in connection with this Agreement.
- 2.11 Fees and Charges. In addition to the interest under the Line of Credit Note, the Bank shall receive the following fees from Borrower: \$2,500 on or before September 1, 2006 (which is in addition to any fees paid on or before the date of this Agreement); plus \$2,500 on September 1 of each year thereafter.
- 2.12 Use of Proceeds. The proceeds of each Loan shall be used exclusively by Borrower for working capital purposes, provided that the proceeds of not to exceed \$500,000 in aggregate Loans outstanding at any one time may be loaned by Borrower to the Guarantor.
- 2.13 Waiver of Conditions. The Bank may, in its sole discretion, waive any conditions to any Loan or advance contained in this Article II, but no such waiver shall be implied or

otherwise found to exist, unless it is in writing and executed by an authorized officer of the Bank.

#### ARTICLE III

#### REPRESENTATIONS AND WARRANTIES

In order to induce the Bank to accept the Line of Credit Note and to make Loans as provided in this Agreement, each of Borrower and the Guarantor represents and warrants to the Bank, upon which warranties and representations the Bank has and will rely, as follows:

- 3.1 Corporate Existence and Power. (a) Borrower is a corporation duly organized, validly existing and in good standing under the laws of the State of Michigan and the Guarantor is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware, (b) each of Borrower and the Guarantor has the corporate power and authority to own its properties and assets and to carry out its businesses as now being conducted and is qualified to do business in every jurisdiction wherein the failure to qualify would have a material adverse effect on it, (c) each of Borrower and the Guarantor has the corporate power and authority to execute and perform this Agreement, to borrow money in accordance with its terms, to execute and deliver the Loan Documents and other documents contemplated hereby, to grant to the Bank mortgages and security interests in the Collateral as hereby contemplated and to do any and all other things required of it hereunder, and (d) this Agreement and the other documents contemplated hereby, when executed on behalf of each of Borrower and the Guarantor by its duly authorized officers, will be valid and binding obligations of Borrower or the Guarantor, as applicable, legally enforceable in accordance with their terms, except as enforceability may be limited by bankruptcy laws, insolvency laws, or other laws affecting creditor's rights generally. The Bank and the Guarantor acknowledge that the Guarantor has failed to pay certain franchise taxes in Delaware which failure may make certain of the representations of the Guarantor in this section 3.1 untrue. On or before December 31, 2005, the Guarantor shall pay all franchise and other taxes due the state of Delaware and shall be validly existing and in good standing in Delaware. The Bank hereby waives any Event of Default under this Agreement arising from the Guarantor's failure to pay such taxes and to be validly existing and in good standing in Delaware prior to December 31, 2005.
- 3.2 Authorization, Approvals, Etc. The execution, delivery and performance of this Agreement, the borrowings hereunder and the execution and delivery of the Loan Documents and other documents contemplated hereby by Borrower and the Guarantor (a) have been duly authorized by the requisite corporate action, (b) do not require registration with or consent or approval of, or other action by any Federal, State or other governmental authority or regulatory body, (c) will not violate any provision of law, any order of any court or other agency of government, the Articles of Incorporation or Bylaws of Borrower or the Guarantor, any provision of any indenture, agreement or other instrument to which Borrower or the Guarantor is a party, or by which either of them or any of their properties or assets are bound, (d) will not be in conflict with, result in a breach of or constitute (with or without due notice and/or passage of time) a default under any such indenture, agreement or other instrument, and (e) will not result in the creation or imposition of any lien, charge or encumbrance of any nature whatsoever upon any

of the properties or assets of Borrower or the Guarantor other than in favor of the Bank and as contemplated hereby.

- 3.3 Financial Statements. The balance sheet of the Guarantor (on a consolidated basis) and the statements of profit and loss and surplus of the Guarantor (on a consolidated basis) previously furnished to the Bank are correct, complete and fairly represent the financial condition of the Guarantor (on a consolidated basis) as of the relevant dates and the results of its operations for the fiscal periods ended on such dates, and disclose all known material liabilities of the Guarantor (on a consolidated basis). Since the latest of such dates, there has been no material adverse change in the property or business operations of the Guarantor (on a consolidated basis).
- 3.4 Liens. each of Borrower and the Guarantor has good and marketable title to all of its assets free and clear of all liens except Permitted Liens.
- 3.5 Taxes. Except as described in section 3.1 above or expressly disclosed in the financial statements referred to in Section 3.3 above, neither Borrower nor the Guarantor has any outstanding unpaid tax liabilities (except for taxes which are currently accruing from its current operations and ownership of property, and which are not delinquent), and no tax deficiencies have been proposed or assessed against Borrower or the Guarantor. There have been no audits of Borrower's or the Guarantor's federal, state or local tax returns, which have resulted in or are likely to result in the assessment of any material tax liability against Borrower or the Guarantor and all taxes shown by any returns have been paid.
- 3.6 Absence of Material Litigation. Neither Borrower nor the Guarantor is a party to any litigation or administrative proceeding, nor so far as is known by Borrower or the Guarantor, is any litigation or administrative proceeding threatened against Borrower or the Guarantor, which in either case would, if adversely determined, cause any material adverse change in its properties, the conduct of its business, or its financial condition.

## 3.7 Environmental Matters.

- A. Each of Borrower and the Guarantor has obtained all permits, licenses and other authorizations relating to or used in connection with the ownership and operation of its businesses and properties that are required under all applicable Environmental Laws and is in compliance with all material terms and conditions of such required permits and authorizations.
- B. Each of Borrower and the Guarantor is in material compliance with all applicable Environmental Laws, including, without limitation, all limitations, restrictions, conditions, standards, prohibitions, requirements, obligations, schedules and timetables contained in such Environmental Laws.
- C. There is no civil, criminal or administrative action, suit, demand, claim, hearing, notice of violation or deficiency, investigation, proceeding, notice or demand letter pending or, to the knowledge of Borrower or the Guarantor, threatened against Borrower or the Guarantor under any Environmental Laws which could result in a material fine, penalty or other cost or expense.

- D. There are no past or present events, conditions, circumstances, activities, practices, incidents, actions or plans which may interfere with or prevent compliance by Borrower or the Guarantor with any Environmental Laws, or which may give rise to any common law or legal liability, including, without limitation, liability under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended ("CERCLA"), or similar state, local or foreign laws, or otherwise form the basis of any claim, action, demand, suit, proceeding, hearing or notice of violation, study or investigation, based on or related to the manufacture, processing, distribution, use, treatment, storage, disposal, transport or handling, or the emission, discharge, release or threatened release into the environment, of any Hazardous Materials which could reasonably be expected to result in a material fine, penalty or other cost or expense.
- E. No real property ever owned, operated, used or controlled by Borrower is listed or proposed for listing on the National Priorities List or the Comprehensive Environmental Response, Compensation, and Liability Information System, both promulgated under CERCLA, or on any comparable state or local list, and neither Borrower nor the Guarantor has received any notification of potential or actual liability or request for information under CERCLA or any comparable state or local law.
- F. Except in compliance with the Environmental Laws, (i) no real property ever owned, operated, used or controlled by Borrower or the Guarantor has been used for the handling, processing, generation, treatment, storage or disposal of any Hazardous Materials, and no underground storage tanks or other underground storage receptacle, or related piping, is located on such properties; (ii) there have been no releases (i.e., any emitting, emptying, discharging, injecting, escaping, leaching, disposing or dumping) of Hazardous Materials by Borrower or the Guarantor or any of their predecessors in interest at, on, under, from or into any of the real property owned, operated or controlled by Borrower or the Guarantor; and (iii) there are no polychlorinated biphenyls or asbestos located in, at, on or under any facility or real property owned, operated or controlled by Borrower or the Guarantor in such amounts, conditions or concentrations that could reasonably be expected to require removal or remedial or corrective action, or to result in liability under the Environmental Laws. To Borrower's and the Guarantor's knowledge, there have been no releases as defined in clause (ii) above at, on, under, from or into any real property in the vicinity of any real property owned, operated or controlled by Borrower or the Guarantor.
- 3.8 Corporate Name. Borrower's and the Guarantor's corporate names are exactly as set forth on the signature page of this Agreement and neither Borrower nor the Guarantor has changed its corporate name since its incorporation.
- 3.9 Financing Statements. No financing statements, liens, mortgages or security agreements covering any of the Collateral or proceeds of the Collateral are on file in any public office except financing statements with the Bank listed as secured party and financing statements evidencing Permitted Liens.
- 3.10 Records. The records concerning all of the Collateral are kept at the Borrower's office in Buchanan, Michigan , and such records shall not be removed from such office, without the prior written consent of the Bank.

- 3.11 ERISA. To Borrower's and the Guarantor's knowledge, no Reportable Event under ERISA has occurred with respect to any Plan.
- 3.12 Governmental Requirements and Permits. Each of Borrower and the Guarantor is in compliance with all known applicable requirements of all governmental authorities (federal, state and local), including without limitation, the filing of tax returns and reports. Each of Borrower and the Guarantor possesses such franchises, licenses, permits, patents, copyrights, trademarks and consents of appropriate governmental bodies as are necessary or useful to own its property and to carry on its ordinary course of business.
- 3.13 Subsidiaries. Neither Borrower nor the Guarantor owns more than five percent (5%) of the outstanding capital stock or other ownership interests of any corporation or other entity, except that: (i) the Guarantor owns both beneficially and of record all of the outstanding capital stock of Borrower; and (ii) the Guarantor owns certain other corporations (the "Other Subsidiaries") which do not own any substantial assets or conduct any business. The Guarantor agrees that no assets will be acquired by the Other Subsidiaries and the Other Subsidiaries will not conduct any business operations without the prior written consent of the Bank. There are no outstanding options, warrants or rights to purchase, nor any agreement for the subscription, purchase or acquisition of, any shares of the capital stock of Borrower.

#### ARTICLE IV

### **NEGATIVE COVENANTS**

While any of the Obligations remain unpaid, neither Borrower nor the Guarantor shall, without the prior written consent of the Bank:

- 4.1 Restriction on Liens. Create or permit to be created or allow to exist any mortgage, pledge, encumbrance or other lien upon or security interest in any property or assets now owned or acquired in the future by it, except Permitted Liens.
- $4.2\ Restriction$  on Indebtedness. Create, incur, assume or have outstanding any indebtedness except:
  - (a) the Bank Obligations;
  - (b) indebtedness incurred in the ordinary course of its business for necessary materials, supplies, etc., none of which shall be more than thirty (30) days past due in accordance with written invoice or contract of sale terms (except to the extent and so long as, in connection with disputed indebtedness, the same is being contested in good faith by appropriate proceedings in such manner as not to cause any material adverse effect on its financial condition);
  - (c) other indebtedness (not including current indebtedness as described in the foregoing paragraph (b) hereof) which was outstanding as of the date of this Agreement and consented to in writing by the Bank; and
    - (d) indebtedness for Permitted Liens.

- 4.3 Mergers, Consolidations; Disposition of Assets. Merge with or into or enter into a share exchange with any other corporation or entity, nor sell, lease, transfer or otherwise dispose of all or any material part of its property, assets or business (other than sales of inventory made in the ordinary course of business).
- 4.4 Sale and Leaseback. Enter into an agreement providing for the leasing by it of property which has been or is to be sold or transferred by it.
- 4.5 Dividends and Redemptions. Pay or declare any dividend, or make any other distribution on account of any shares of any class of its capital stock, or redeem, purchase, or otherwise acquire directly or indirectly, any shares of any class of its capital stock, except for dividends payable in its shares of stock and dividends from Borrower to the Guarantor.
- 4.6 Investments. Make any loans or advances to, or investments in, other persons, corporations or entities, except (i) investments in bank certificates of deposit and savings accounts; (ii) investments in obligations of the United States; (iii) investments in prime commercial paper maturing within ninety (90) days of the date of acquisition by Borrower; and (iv) advances for necessary travel and entertainment expenses to its officers, directors and employees in the ordinary course of business.
- 4.7 Contingent Liabilities. Guarantee or become a surety or otherwise contingently liable for any obligations of others, except pursuant to the deposit and collection of checks and similar items in the ordinary course of its business.

#### ARTICLE V

### AFFIRMATIVE COVENANTS

While any of the Bank Obligations remain unpaid, each of Borrower and the Guarantor shall, unless waived in writing by the Bank:

#### 5.1 Financial Status.

- A. Tangible Net Worth. Cause Tangible Net Worth to be maintained at not less than: \$4,100,000 from the date hereof through December 30, 2005; \$4,350,000 from December 31, 2005 through March 30, 2006; \$4,600,000 from March 31, 2006 through June 29, 2006; \$4,850,000 from June 30, 2006 through September 29, 2006; \$5,100,000 from September 30, 2006 through December 30, 2006; and \$5,350,000 from December 31, 2006 and thereafter.
- B. Debt to Tangible Net Worth. Cause the ratio of Debt to Tangible Net Worth to be maintained at not more than: 1.75 to 1.00 from the date hereof through December 30, 2006; and 1.00 to 1.00 from December 31, 2006 and thereafter. Any violation of this sub-section 5.1 B. shall be an Event of Default under this Agreement even though the Applicable Margin used to determine the interest rate under the Line of Credit Note refers to ratios which are in violation of this sub-section 5.1 B.
- 5.2 Insurance. Maintain adequate fire and extended coverage and liability insurance covering all of its present and future real and personal property, furniture, fixtures, parts,

accessories, machinery, inventory, and vehicles, with lender's loss payable and mortgage clauses in favor of the Bank (except that the Bank will not be a loss payee on any insurance covering trucks or trailers), protecting the Bank's interest, if any, as such interest may appear, together with such policies of business interruption insurance and liability insurance as the Bank may reasonably request and insurance pursuant to all applicable worker's compensation laws. Such insurance shall be in such form, with such companies, and in such amounts, with such deductible and insuring and coverage agreements as shall be reasonably acceptable to the Bank, insuring against liability for damage to persons or property, and shall provide for thirty (30) days prior written notice to the Bank of non-renewal, cancellation or material alteration. Borrower and the Guarantor will provide the Bank with the original policies of insurance for all such coverages, or true copies of the policies, on the date of this Agreement, showing that the Bank's interest has properly been endorsed on the applicable policy. The Bank may, in its sole discretion, on thirty (30) days written notice to Borrower or the Guarantor, require the Borrower or the Guarantor to obtain additional but not different insurance coverages as the Bank may reasonably request should the assets of Borrower or the Guarantor materially increase. Upon the occurrence of any casualty (or series of casualties within any thirty (30) day period), pursuant to which the Bank receives insurance proceeds in an aggregate amount less than \$100,000, such insurance proceeds shall be disbursed by the Bank to Borrower; provided that no Event of Default, or any event which with notice and/or the passage of time, could become an Event of Default, has occurred and the Bank receives proof from Borrower in a form reasonably satisfactory to the Bank that such insurance proceeds will be utilized by Borrower to acquire tangible property which will be subject to the first priority security interest or mortgage lien of the Bank. Upon the occurrence of a casualty (or series of casualties within any thirty (30) day period), pursuant to which the Bank receives insurance proceeds in an aggregate amount in excess of \$100,000, the Bank shall notify Borrower of its receipt of such insurance proceeds and for a period of thirty (30) days after the date of such notice, Borrower may submit to the Bank a proposal for the use of such insurance proceeds. Upon expiration of such thirty (30) day period, the Bank shall disburse all of such insurance proceeds to Borrower and/or to payment of the Bank Obligations, as the Bank shall determine in its discretion.

5.3 Corporate Existence; Payment of Taxes and Other Liabilities. Maintain its corporate existence and pay all taxes, assessments and other governmental charges against it or its property, before the same become delinquent and before penalties accrue on such debts and obligations, except to the extent and so long as the same are being contested in good faith by appropriate proceedings in such manner as not to cause any material adverse effect upon its financial condition, with adequate reserves provided for such payments, and, upon demand by the Bank, posting with the Bank of adequate security to protect the Bank.

5.4 Accounting Records; Reports. Maintain a standard and modern system of accounting in accordance with generally accepted principles of accounting consistently applied throughout all accounting periods, and furnish to the Bank:

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(a) Within fifteen (15) days after the end of each month, as of the last day of the preceding month, aging and summary reports of Borrower's and the Guarantor's accounts receivable and payables in such form and detail as the Bank may request;

- (b) Within forty five (45) days after the end of each of the first eleven (11) months of each fiscal year, a balance sheet of the Guarantor (on a consolidated basis) as of the close of each such month and of the comparable month in the preceding fiscal year, and statements of income and surplus of the Guarantor (on a consolidated basis) for each such month and for that part of the fiscal year ending with each such month and for the corresponding period of the preceding fiscal year, all in reasonable detail and certified as true and correct (subject to audit and normal year-end adjustments) by the chief financial officer of the Guarantor;
- (c) As soon as is available and in any event within ninety (90) days after the close of each fiscal year of the Guarantor, a copy of the audit report for such year and accompanying financial statements of the Guarantor (on a consolidated basis), as prepared by independent certified public accountants of recognized standing selected by the Guarantor and acceptable to the Bank, which reports shall be accompanied by an unqualified opinion of such accountants, in form satisfactory to the Bank, to the effect that the financial statements fairly present the financial condition of the Guarantor (on a consolidated basis) and the results of its operations as of the relevant dates, and each such financial statement shall be accompanied by a certification by the public accountants that there exists no Event of Default or other action, condition or event which, with the giving of notice or lapse of time or both, would constitute an Event of Default under this Agreement, or if such condition does exist, stating the nature thereof and the action, if any, the Guarantor is taking to correct such condition;
- (d) (i) as soon as possible and in any event within thirty (30) days after Borrower or the Guarantor knows that any Reportable Event with respect to any Plan has occurred, a statement by the chief financial officer of Borrower or the Guarantor setting forth details as to such Reportable Event and the action which Borrower or the Guarantor proposes to take with respect to the Reportable Event, together with a copy of the notice of such Reportable Event given to the Pension Benefit Guaranty Corporation ("PBGC") if required by law, (ii) promptly after filing with the United States Secretary of Labor or the PBGC, copies of each annual report with respect to each Plan administered by Borrower or the Guarantor, if required by law, and (iii) promptly after receipt, a copy of any notices Borrower or the Guarantor may receive from the PBGC or the Internal Revenue Service with respect to any Plan administered by Borrower; provided, however, this subpart (g)(iii) shall not apply to notices of general application promulgated by the PBGC or the Internal Revenue Service;
- (e) Within two (2) business days after filing, all Form 10K, Form 10Q, Form 8K and other reports filed with the Securities and Exchange Commission, unless the same are available to the Bank on either an SEC website or the Guarantor's website.
- (f) All other reports, documents and information that the Bank may reasonably request.

- 5.5 Inspections. Permit representatives of the Bank to visit and inspect any of its properties and premises and examine, copy (by electronic or other means) and abstract any of its books and accounting and Collateral records at any reasonable time, during business hours, and as often as may be reasonably desired. After occurrence of an Event of Default which has not been cured or waived in writing by the Bank, Each of Borrower and the Guarantor hereby authorizes the Bank to undertake or to have third parties undertake on its behalf environmental investigations regarding it and its properties and activities including research into the previous ownership and uses of any real or personal property owned, leased or used by it (the "Properties") for the purpose of attempting to determine whether it has violated any Environmental Laws and whether any Hazardous Materials have been used or disposed of on the Properties or elsewhere. Such investigations may be performed at any time before or after Loans are made to Borrower and Borrower and the Guarantor will permit the Bank and persons acting on its behalf to have access to Borrower's and the Guarantor's facilities and records for the purpose of conducting such investigations. The cost of all such investigations shall be immediately paid by Borrower and the Guarantor to the Bank, shall be secured by the Collateral, and shall bear interest at the same rate as the Line of Credit until paid.
- 5.6 Litigation. Promptly furnish the Bank, in writing, the details of all litigation, legal or administrative proceedings, or other actions of any nature adversely affecting it, including, without limitation, any notices of violation, citation, commencement of administrative proceeding or similar notice under any applicable Environmental Laws commenced after the date hereof, in which more than a material amount is at issue, unless the same is fully covered by insurance. As to such proceedings which are not covered by insurance, furnish to the Bank a full statement from the Borrower's or the Guarantor's counsel, in such detail as the Bank may reasonably request, as to the status and progress of such proceedings and the likely outcome. Upon the request of the Bank, Borrower and the Guarantor will submit to the Bank the opinion of their counsel as to the merits of all such proceedings.
- 5.7 Audits. Permit the Bank to conduct on-site audits of its business operations at any time during normal business hours. The cost of not to exceed four (4) such audits per calendar year shall be borne by Borrower and the Guarantor.
- $5.8\ Borrower's$  Stock. Cause Guarantor to own all of the issued and outstanding capital stock of Borrower.
- 5.9 Maintain Properties. Maintain, preserve and keep its buildings and properties and every part thereof in good repair, working order and condition and from time to time make all necessary and proper repairs, renewals, replacements, additions betterments, and improvements thereto, so that at all times the efficiency thereof shall be fully preserved and maintained.
- 5.10 Compliance With Laws. Comply with all applicable federal, state and local laws, ordinances, rules and regulations, (including, but not limited to, all Environmental Laws, all applicable federal, state and local laws, ordinances, rules and regulations concerning wage payments, minimum wages, overtime laws and payment of withholding taxes and all applicable securities laws, rules and regulations), obtain and keep in effect all permits, authorizations, and consents necessary to conduct its current and future business operations, and deliver to the Bank

such reports and information in form satisfactory to the Bank as the Bank may request from time to time to establish compliance with such laws and permit requirements.

- 5.11 Compliance With Loan Documents. Comply with all of the terms and conditions of the Loan Documents applicable to it.
- 5.12 Compliance with Environmental Laws. (i) Comply with any and all applicable Environmental Laws, (ii) not release, store, treat, handle, generate, discharge or dispose of any Hazardous Materials on, under or from the Collateral or any of its facilities (the "Facilities") in violation of or in a manner that could be expected to result in any material liability under any applicable Environmental Laws, and (iii) take all necessary steps to initiate and expeditiously complete all remedial, corrective and other action to eliminate any such effect. In the event Borrower or the Guarantor fails to comply with the covenants in the preceding sentence, the Bank may, in addition to any other remedies set forth herein, as agent for and at Borrower's and the Guarantor's sole cost and expense, cause any necessary remediation, removal, response or corrective action relating to Hazardous Materials to be taken and Borrower and the Guarantor shall provide to the Bank and its agents and employees access to the Facilities for such purpose. Any costs or expenses incurred by the Bank for such purposes shall be immediately due and payable by Borrower and the Guarantor, shall be secured by the Collateral, and shall bear interest at the same rate as the Line of Credit until paid. At the Bank's request after occurrence of an Event of Default which has not been cured or waived in writing by the Bank, Borrower and the Guarantor shall undertake environmental audits of the Facilities, to be conducted by an environmental consulting firm acceptable the Facilities, to be conducted by an environmental consulting irm acceptance to the Bank; provided that the environmental audits and investigations described in Section 5.5 and this Section 5.12 shall not, in the aggregate, exceed one (1) in any 12 month period. To the extent that any environmental audit identifies conditions which violate, or could be expected to give rise to liability or obligations under Environmental Laws, Borrower and the Guarantor agree to take all steps reasonably necessary to correct any such violation or abate conditions giving rise to such obligations or liability in a manner which complies with the Environmental Laws and mitigates associated health and environmental risks. Each of Borrower and the Guarantor shall indemnify and hold the Bank harmless from and against all loss, cost, damage (including, without limitation, consequential damages) or expense (including, without limitation, attorneys' fees and disbursements) that the Bank may sustain by reason of the assertion against the Bank by any party of any claim relating to such Hazardous Materials on, under or from the Facilities or actions taken with respect thereto as authorized hereunder. The foregoing indemnification shall survive repayment of all of the Bank Obligations and any release or assignment of the Loan Documents.

 ${\tt 5.13}$  Maintain Deposit Accounts. Maintain all of its deposit accounts with the Bank.

## ARTICLE VI

## **DEFAULTS**

If any one or more of the following events ("Events of Default") shall occur, then the obligation of the Bank to accept the Line of Credit Note or to make any Loan under this Agreement shall, at the option of the Bank, immediately terminate, and the unpaid principal balance of, and accrued interest on, and all costs and charges on all Bank Obligations shall be

immediately due and payable, without further notice of any kind, notwithstanding anything contained to the contrary in this Agreement, any of the other Loan Documents or any other document:

- 6.1 Default in Payment of Liabilities. Borrower fails to make a payment when due and as due on the Line of Credit or Borrower or the Guarantor fails to make a payment when due and as due on any other Bank Obligations, for five (5) business days after the same is due.
- 6.2 Violation of Line of Credit Limit. The outstanding balance of the Line of Credit Note exceeds the Borrowing Base for twenty-four (24) hours after notice (as described in Section 1.2 above) of such default has been given to Borrower by the Bank.
- 6.3 Representations or Statements False. Any representation or warranty made by Borrower or the Guarantor in this Agreement or any certificate delivered pursuant to this Agreement, or any financial statement delivered to the Bank shall prove to have been false in any material respect as of the time when made or given.
- 6.4 Default on Other Debt. Borrower or the Guarantor shall fail to pay all or any part of the principal or interest on any Material indebtedness of or assumed by it as and when due and payable, whether at maturity, by acceleration or otherwise, and such default shall not be cured within the period or period of grace, if any, specified in the document(s) evidencing such indebtedness, except to the extent and so long as the same are being contested in good faith by appropriate proceedings in such manner as not to cause any material adverse effect upon Borrower's financial condition, with adequate reserves provided for such payments, and upon demand by the Bank, posting with the Bank of adequate security to protect the Bank.
- 6.5 Judgments. A judgment shall have been entered against Borrower or the Guarantor which, together with all other outstanding judgments entered against Borrower or the Guarantor, is in a Material amount, and shall remain outstanding and unsatisfied, unbonded or unstayed for twenty (20) days after the date of entry of such judgment.
- 6.6 Bankruptcy; Insolvency. Borrower or the Guarantor shall: (a) become insolvent; or (b) be unable, or admit in writing, its inability to pay debts as they generally mature; or (c) make a general assignment for the benefit of creditors or to an agent authorized to liquidate any substantial amount of its property; or (d) be declared bankrupt through the issuance of an order for relief; or (e) file a petition in bankruptcy, or for reorganization, or to effect a plan or other arrangement with creditors; or (f) have any bankruptcy petition filed against it which is not dismissed within thirty (30) days after filing; or (g) file an answer to a creditor's petition (admitting the material allegations thereof) in bankruptcy or for reorganization or to effect a plan or other arrangement with creditors; or (h) apply to a court for the appointment of a receiver, trustee or custodian for any of its assets; or (i) have a receiver, trustee or custodian appointed for any of its assets (with or without its consent) and such entity shall not be discharged within thirty (30) days after his or her appointment.
- 6.7 Reportable Event. If any Reportable Event, which the Bank determines in good faith constitutes grounds for the termination of any Plan by the PBGC or for the appointment by the appropriate United States District Court of a trustee to administer any Plan, shall have

occurred and be continuing thirty (30) days after written notice of such determination shall have been given to Borrower, or any Plan shall be terminated within the meaning of Title IV of ERISA, or a trustee shall be appointed by the appropriate United States District Court to administer any Plan, or the PBGC shall institute proceedings to terminate any Plan or to appoint a trustee to administer any Plan, and in case of any event described in the preceding provisions of this Section 6.8, the aggregate amount of such entity's liability to the PBGC under Sections 4062, 4063 and 4064 of ERISA shall exceed a Material amount and such liability is not covered, for the benefit of Borrower and the Guarantor, by insurance.

- 6.8 Material Loss or Adverse Change. The Bank reasonably believes that the Borrower or the Guarantor has incurred (or circumstances have occurred which, with the passage of time, will result in Borrower or the Guarantor incurring): (i) a Material casualty as to any asset or assets used in the conduct of Borrower's or the Guarantor's business which is not, except for deductibles acceptable to the Bank, fully covered by insurance conforming to the requirements of Section 5.2 hereof; (ii) any Material tax lien or other lien or encumbrance against the Collateral which is, or with the passage of time could become, superior to any security interest, mortgage, or other lien of the Bank in the Collateral; or (iii) any Material liability under any applicable Environmental Laws.
- 6.9 Change in Control or Management. Michael R. Welch dies or becomes incapacitated, or his employment with Borrower and the Guarantor is terminated for any reason or he fails to participate in the day to day management of Borrower and the Guarantor for more than thirty (30) days in any six (6) months period.
- 6.10 Enforceability of Loan Documents. Any of the Loan Documents shall, at any time, cease to be in full force and effect or be declared null or void, or any party to any of the Loan Documents (other than the Bank) denies that it has any further liability thereunder (by giving notice to such effect or otherwise) or contest the validity or enforceability thereof.
- 6.11 USA Patriot Act. Borrower or the Guarantor becomes subject at any time to any law, regulation or list of any government agency (including, without limitation, the U.S. Office of Foreign Asset Control list) that prohibits or limits the Bank from making an advance or extension of credit to Borrower or the Guarantor or from otherwise conducting business with Borrower or the Guarantor or fails to provide documentary and other evidence of Borrower's or the Guarantor's identity as may be requested by the Bank at any time to enable the Bank to verify Borrower's or the Guarantor's identity or to comply with any applicable law or regulation, including, without limitation, Section 326 of the USA Patriot Act of 2001, 31 U.S.C. Section 5318.
- $\,$  6.12 Business Operations. Cessation of the normal business operations of Borrower or the Guarantor.
- 6.13 Default Under Other Agreements With the Bank. Default in the performance or observance of any of the other terms or conditions of this Agreement (not described in sub-sections 6.1 through 6.12 above), any of the other Loan Documents, or in any other agreement or instrument made or given by Borrower or the Guarantor to the Bank, required to be observed or

performed by Borrower or the Guarantor and continuing for a period of fifteen (15) calendar days after written notice is given to Borrower or the Guarantor by the Bank of such default.

#### ARTICLE VII

#### REMEDIES ON OCCURRENCE OF AN EVENT OF DEFAULT

Upon the occurrence of an Event of Default, the Bank shall have all rights and remedies provided by law, and all rights and remedies granted under any of the Loan Documents and under all other existing and future agreements between the Bank and Borrower or the Guarantor. All such rights and remedies shall be deemed cumulative.

#### ARTICLE VIII

#### MISCELLANEOUS

- 8.1 Expenses and Attorneys' Fees. Borrower and the Guarantor shall be responsible for the payment of all expenses and out-of-pocket disbursements incurred by the Bank, including reasonable attorneys' fees, in connection with any action taken by the Bank or any holder of the Line of Credit Note to collect upon the Bank Obligations, or enforce any obligations of Borrower or the Guarantor under this Agreement, any guaranty relating to the Bank Obligations or any of the other Collateral Documents, including any actions to lift the automatic stay or otherwise participate in any bankruptcy, reorganization or insolvency proceeding of Borrower or the Guarantor. All such expenses and attorneys' fees shall be part of the Bank Obligations secured by the Collateral.
- 8.2 Successors. The provisions of this Agreement shall inure to the benefit of and be binding upon any successor to any of the parties to this Agreement and shall extend and be available to any holder of the Line of Credit Note; provided, however, that persons or entities which succeed to the rights of Borrower or the Guarantor under this Agreement shall not be entitled to enforce any rights or remedies of Borrower or the Guarantor under or by reason of the terms of this Agreement, or any other agreement referred to or incorporated by reference into this Agreement, unless they shall have obtained the Bank's written consent to succeed to such rights.
- 8.3 Anti-Waiver. No delay on the part of the Bank or any holder of the Line of Credit Note in exercising any right, power or privilege under this Agreement shall operate as a waiver, nor shall any single or partial exercise of any right, power or privilege under this Agreement or otherwise, preclude other or future exercise of the right, power or privilege or the exercise of any other right, power or privilege.
- 8.4 Survival. All agreements, representations and warranties made in this Agreement shall survive the execution of this Agreement, the making of the Loans and the execution and delivery of the Line of Credit Note.
- 8.5 Controlling Law. This Agreement and the other Loan Documents shall be governed by and construed in accordance with the laws of the State of Michigan.

- $\,$  8.6 Counterparts. This Agreement may be signed in any number of counterparts with the same effect as if all signatures were upon the same instrument.
- 8.7 Notices. All communications or notices that are required or may be given under this Agreement shall be deemed to have been served when personally delivered or on the date when deposited in the United States mail, postage prepaid, and addressed as shown at the beginning of this Agreement (unless and until the Bank or Borrower advises the other party, in writing, of a change in such address).
- 8.8 Cumulative Rights; Loan Agreement Controls. The rights and remedies of the Bank and the duties and obligations of Borrower and the Guarantor under this Agreement and the other Loan Documents shall be cumulative; provided that in the event of an express conflict between the provisions of this Agreement and the provisions of any of the other Loan Documents, the provisions of this Agreement shall control.
- 8.9 Partial Invalidity. The unenforceability for any reason of any provision of this Agreement shall not impair or limit the operation or validity of any other provisions of this Agreement or any other existing or future agreements between the Bank and Borrower or the Guarantor.
- 8.10 Legal Rate Adjustment. This Agreement, the Line of Credit Note and all security agreements, mortgages and other agreements between Borrower or the Guarantor and the Bank are expressly limited so that in no event whatsoever shall the amount of interest paid or agreed to be paid to the Bank exceed the highest rate of interest permissible under applicable law. If, from any circumstances, fulfillment of any provision of this Agreement or the Line of Credit Note at the time performance of such provisions shall be due, shall involve exceeding the interest limitation validly prescribed by law which a court of competent jurisdiction may deem applicable to this Agreement and any Loans under this Agreement, then the obligation to be fulfilled shall be reduced to an amount computed at the highest rate of interest permissible under applicable law, and if, for any reason whatsoever, the Bank shall ever receive as interest an amount which would be deemed unlawful under applicable law, such interest shall be automatically applied to the payment of the principal of the Line of Credit Note (whether or not then due and payable), and not to the payment of interest, or shall be refunded to Borrower, if such principal has been paid in full.
- 8.11 Set-off. In addition to any rights and remedies of the Bank provided by law, the Bank shall have the right, without prior written notice to Borrower or the Guarantor, any such notice being expressly waived by Borrower and the Guarantor, upon the occurrence of any Event of Default and so long as such Event of Default is continuing, to set off and apply against any Bank Obligations, whether matured or unmatured, any amount owing by the Bank to Borrower or the Guarantor, at or at any time after the happening of any of the above mentioned events, and such right of set-off may be exercised by the Bank against Borrower and the Guarantor or against any assignee for the benefit of creditors, receiver, or execution, judgment or attachment creditor of Borrower or the Guarantor, or against anyone else claiming through or against such assignee for the benefit of creditors, receiver, or execution, judgment or attachment creditor, notwithstanding the fact that such right of set-off shall not have been exercised by the Bank prior to the making, filing or issuance or service upon the Bank of, or of notice of, writ, assignment for

the benefit of creditors, appointment or application for the appointment of a receiver, or issuance of execution, subpoena or order to warrant.

- 8.12 Recovery of Payments. If any payment applied by the Bank to the Bank Obligations is subsequently set aside, recovered or rescinded, or otherwise required to be returned or disgorged by the Bank for any reason (pursuant to bankruptcy proceedings, fraudulent conveyance statute, or otherwise) the Bank Obligations to which the payment was applied shall for the purposes of this Agreement and the other Loan Documents be deemed to have continued in existence, notwithstanding the application, shall be secured by the Collateral, and shall be payable under the terms of the Guaranty, as fully as if the Bank had not received and applied the payment.
- 8.13 No Marshalling. Each of Borrower and the Guarantor, on its own behalf and on behalf of its successors and assigns, hereby expressly waives all rights, if any, to require a marshalling of assets by the Bank or to require that the Bank first resort to some or any portion of the Collateral before foreclosing upon, selling or otherwise realizing on any portion thereof.
- 8.14 Indemnity and Contribution. In addition to all other payments described herein, each of Borrower and the Guarantor agrees to indemnify, pay and hold harmless the Bank and any holder of the Line of Credit Note, and the officers, directors, employees, agents and affiliates of the Bank and such holders (collectively called the "Indemnitees") from and against any and all other liabilities, obligations, losses, damages, penalties, actions, judgments, with allowed the collective collective collective collectives. suits, claims, costs (including, without limitation, settlement costs), expenses or disbursements of any kind or nature whatsoever (including, without limitation, the reasonable fees and disbursements of counsel for such Indemnitees in connection with any investigative, administrative or judicial proceeding commenced or threatened, whether or not such Indemnitee shall be designated a party thereto), which may be imposed on, incurred by, or asserted against that Indemnitee, in any manner relating to or arising out of this Agreement, the other Loan Documents, the Bank's agreement to make the Loans, the use or intended use of the proceeds of any of the Loans hereunder or any environmental matter (the "Indemnified Liabilities"); provided that Borrower and the Guarantor shall have no obligation to an Indemnitee hereunder with respect to Indemnified Liabilities if it has been determined by a final decision (after all appeals and the expiration of time to appeal) by a court of competent jurisdiction that such Indemnified Liability arose primarily from the gross negligence or willful misconduct of that Indemnitee. To the extent that the undertaking to indemnify, pay and hold harmless set forth in the preceding sentence may be unenforceable because it is violative of any law or public policy, Borrower and the Guarantor shall contribute the maximum portion which they are permitted to pay and satisfy under applicable law, to the payment and satisfaction of all Indemnified Liabilities incurred by the Indemnitees or any of them.

The foregoing indemnity set forth in this Section 8.14 shall include, without limitation, indemnification by Borrower and the Guarantor to each Indemnitee for any and all expenses and costs (including, without limitation, remedial, removal, response, abatement, clean-up, investigative, closure and monitoring costs), losses, claims (including claims for contribution or indemnity and including the costs of investigating or defending any claim and whether or not such claim is ultimately defeated, and whether such claim arose before, during or after Borrower's or the Guarantor's ownership, operation, possession or control of its business,

property or facilities, or before, on or after the date hereof, and including also any amounts paid incidental to any compromise or settlement by the Indemnitees or any Indemnitee to the holders of any such claim), lawsuits, liabilities, obligations, actions, judgments, suits, disbursements, encumbrances, liens, damages (including, without limitation, damages for contamination or destruction of natural resources), penalties and fines of any kind or nature whatsoever (including, without limitation, in all cases the reasonable fees and disbursements of counsel in connection therewith) incurred, suffered or sustained by that Indemnitee based upon, arising under or relating to Environmental Laws, or other similar federal, state or local laws involving the disposition of, or exposure to, hazardous wastes, hazardous constituents, hazardous substances or toxic substances, including, without limitation, asbestos or asbestos containing material, as now existing or as hereinafter amended or enacted, or any rules, regulations, guidelines or standards promulgated pursuant thereto, and based on, arising out of or relating to, in whole or in part, the exercise and/or enforcement of any rights or remedies by any Indemnitee under this Agreement, any of the other Loan Documents or any related documents and including, but not limited to, taking title to, owning, possessing, operating, controlling, managing or taking any action in respect of any real property or facilities of Borrower or the Guarantor. The foregoing indemnification shall survive repayment of all of the Bank Obligations and any release or assignment of the Line of Credit Note and this Agreement.

- 8.16 Entire Agreement of the Parties. This Agreement, including all agreements referred to or incorporated into this Agreement and the Background of this Agreement (which Background is incorporated as covenants of the parties), constitute the entire agreement among the parties relating to the subject matter of this Agreement. This Agreement supersedes all prior agreements, commitments and understandings among the parties relating to the subject matter of this Agreement and cannot be changed or terminated orally, and shall be deemed effective as of the date noted above.
- 8.17 WAIVER OF SPECIAL DAMAGES. BORROWER AND THE GUARANTOR WAIVE, TO THE MAXIMUM EXTENT NOT PROHIBITED BY LAW, ANY RIGHT EITHER OF THEM MAY HAVE TO CLAIM OR RECOVER FROM THE BANK IN ANY LEGAL ACTION OR PROCEEDING ANY SPECIAL, EXEMPLARY, PUNITIVE OR CONSEQUENTIAL DAMAGES.
- 8.18 WAIVER OF JURY TRIAL. BORROWER, THE GUARANTOR AND THE BANK HEREBY VOLUNTARILY, KNOWINGLY, IRREVOCABLY AND UNCONDITIONALLY WAIVE ANY RIGHT TO HAVE A JURY PARTICIPATE IN RESOLVING ANY DISPUTE (WHETHER BASED ON CONTRACT, TORT, OR OTHERWISE) BETWEEN THE BORROWER AND/OR THE GUARANTOR AND THE BANK ARISING OUT OF OR IN ANY WAY RELATED TO THIS AGREEMENT, ANY OF THE BANK OBLIGATIONS, OR ANY ALLEGED ACT OR NEGLECT OF THE BANK. THIS PROVISION IS A MATERIAL INDUCEMENT TO THE BANK TO PROVIDE THE FINANCING DESCRIBED HEREIN.

Bank:	CHEMICAL BANK SHORELINE			
	Ву:			
	Its:	Len Amat Community Bank President		
Guarantor:	SEGMENTZ, INC.			
	By:			
	Its:	Mark Patterson Chief Financial Officer		
Borrower:	EXPRESS :	1, INC.		
	Ву:			
	Its:	Michael R. Welch Chief Executive Officer		

#### COMMERCIAL REVOLVING NOTE

Date: November, 2005		Customer No	
Due Date: November 15, 2007	Amount: \$6,000,000	Note No	

Promise to Pay. The undersigned promise(s) to pay to the order of CHEMICAL BANK SHORELINE (the "Bank"), at any office of the Bank in the State of Michigan, on the due date above, in U.S. Dollars, all sums advanced by the Bank hereunder and to pay interest on the unpaid balance at the Note Rate (as defined below) until either an Event of Default (as defined below) occurs or this Note becomes due, whether by default, demand or maturity, and thereafter at a rate equal to the Note Rate plus 2% per annum. In no event shall the interest rate exceed the maximum rate allowed by law. Accrued interest shall be paid on the 15th day of each month beginning November 15, 2005.

Interest Rate (Bank Prime). The "Note Rate" shall mean the "Applicable Margin" as defined in the Loan Agreement of even date among the Bank, the undersigned and Segmentz, Inc., as amended (the "Loan Agreement") plus the annual rate of interest designated by the Bank from time to time as its "Prime Rate" which may be changed at any time by the Bank and which may not be the lowest rate charged by the Bank to any of its customers. Each change in the Applicable Margin and the Prime Rate will immediately change the Note Rate. Interest shall be calculated for the actual number of days the principal is outstanding on the basis of a 360 day year.

Late Charge. The Bank may charge a late charge equal to five percent (5%) of each interest installment which is received by the Bank more than ten (10) days after due. Acceptance of the late charge shall not waive any default under this Note. All payments hereunder shall be in immediately available United States funds, without setoff or counterclaim.

Advances. Subject to the terms of the Loan Agreement, this is a Note under which the Bank shall advance sums from time to time to the undersigned and such sums may be prepaid by the undersigned from time to time; provided that the aggregate unpaid balance shall at no time exceed the face amount of this Note. The principal amount payable hereunder shall be the sum of all advances made by the Bank to or at the request of the undersigned, less principal payments actually received in cash by the Bank. The books and records of the Bank shall be the best evidence of the principal amount and the unpaid interest owing at any time hereunder and shall be conclusive absent manifest error. No interest shall accrue hereunder until the date of the first advance made by the Bank. Thereafter, interest on all advances shall accrue and be computed on the principal balance outstanding from time to time until paid in full. It is expressly understood and agreed by the undersigned that at no time shall the Bank be under any obligation to make any advances to the undersigned pursuant to this Note unless the undersigned has complied with all of the terms of the Loan Agreement. If any payment applied by the Bank to this Note is subsequently set aside, recovered, rescinded or otherwise required to be returned or disgorged by the Bank for any reason (pursuant to bankruptcy proceedings, fraudulent conveyance statutes, or otherwise), this Note shall be deemed to have continued in existence, notwithstanding the application, and this Note shall be enforceable as to the amount of such payment as fully as if the Bank had not received and applied the payment.

Security. This Note and any other indebtedness and liabilities of any of the undersigned to the Bank, and all renewals or extensions thereof, whether joint or several, contingent or absolute, now existing or hereafter arising, and howsoever evidenced (herein collectively called the "Liabilities") are secured by all items now or hereafter deposited in any account of any of the undersigned and any guarantor with the Bank and by all proceeds of such items (cash or otherwise), by all account balances of any of the undersigned and any guarantor now or hereafter with the Bank, by all property of any of the undersigned and any guarantor now or hereafter in the possession of the Bank, and by any other collateral, rights and properties described in each and every mortgage, security agreement, pledge, assignment and other security or collateral agreement which has been, or will hereafter be, executed by any of the undersigned or any guarantor to or for the benefit of the Bank (all herein collectively called the "Collateral").

Representations. The undersigned represents: (a) that the execution and delivery of this Note and the performance of the obligations it imposes do not violate any law, conflict with any agreement by which it is bound, or

require the consent or approval of any governmental authority or any third party; (b) that this Note is a valid and binding agreement, enforceable according to its terms; and (c) that all balance sheets, profit and loss statements, and other financial statements furnished to the Bank are accurate and fairly reflect the financial condition of the organizations and persons to which they apply on their effective dates, including contingent liabilities of every type, which financial condition has not changed materially and adversely since those dates. The undersigned (if not a natural person), further represents: (a) that it is duly organized, existing and in good standing pursuant to the laws under which it is organized; and (b) that the execution and delivery of this Note and the performance of the obligations it imposes (i) are within its powers and have been duly authorized by all necessary action of its governing body; and (ii) do not contravene the terms of its articles of incorporation or organization, its by laws, or any partnership, operating or other agreement governing its affairs.

Default. Occurrence of any of the "Events of Default" as defined in the Loan Agreement shall constitute an "Event of Default" under this Note.

Remedies on Default. Upon occurrence of an Event of Default: (a) this Note and all of the other Liabilities (regardless of any contrary terms of such Liabilities) shall, at the Bank's option, be immediately due and payable without demand or notice; (b) the Bank may exercise any right and remedies granted to it by this Note, any of the Liabilities or any present or future agreement with any of the undersigned or any guarantor, or otherwise available to the Bank under applicable law; (c) the Bank may exercise its right of set-off and/or take possession of and dispose of any of the Collateral. The undersigned and all guarantors agree to reimburse the holder or owner of this Note upon demand for any and all costs and expenses (including without limit, court costs, legal expenses and reasonable attorney fees, whether inside or outside counsel is used, whether or not suit is instituted and, if suit is instituted, whether at the trial court level, appellate level, in a bankruptcy, probate or administrative proceeding or otherwise) incurred in collecting or attempting to collect this Note or incurred in any other matter or proceeding relating to this Note. (including participating or taking action in any bankruptcy or other insolvency proceeding of the undersigned or any guarantor).

WAIVERS. Each of the undersigned and every guarantor severally waives demand, presentment, notice of dishonor, protest, notice of demand or intent to demand, notice of acceleration or intent to accelerate, and all other notices, and consents to: (a) any extension or postponement of the time for payment of this Note; (b) any renewal of this Note or indulgences granted by the Bank with respect to enforcement of its terms; (c) any substitution, exchange or release of all or any part of the Collateral; (d) the addition, substitution or release of any maker or guarantor; and (e) the election by the Bank not to seek enforcement against any person or entity which may be liable for payment of this Note. The undersigned waives all defenses or right to discharge available under section 3-605 of the Michigan Uniform Commercial Code and waives all other suretyship defenses or right to discharge.

Information Sharing. The Bank may provide, without any limitation whatsoever, any information or knowledge the Bank may have about the undersigned or any matter relating to this Note and any related documents to the Bank's parent, subsidiaries and affiliates and their successors, or to any one or more purchasers or potential purchasers of this Note or any related documents, and the undersigned waives any right to privacy the undersigned may have with respect to such matters. The undersigned agree that the Bank may at any time sell, assign or transfer one or more interests or participations in all or any part of its rights or obligations under this Note to one or more purchasers whether or not related to the Bank.

Miscellaneous. "Guarantor" as used herein means any person or entity endorsing or guaranteeing, or granting security for this Note in any manner. The obligations of the undersigned and all guarantors under this Note shall be joint and several; and each of the undersigned and each guarantor shall be individually liable for all amounts due under this Note. All persons signing this Note on behalf of a corporation, partnership, trust or other entity warrants to the Bank that they are duly and properly authorized to execute this Note and that the proceeds will be used by the entity for business purposes. Nothing in this Note shall waive or restrict any right of the Bank granted in any other document or by law. No delay on the part of the Bank in the exercise of any right or remedy shall operate as a waiver. No single or partial exercise by the Bank of any right or remedy shall preclude any other future exercise of that right or remedy or the exercise of any

other right or remedy. The terms and conditions of this Note may not be amended, waived or modified except in a writing signed by an officer of the Bank expressly stating that the writing constitutes an amendment, waiver, or modification of the terms of this Note. A waiver on one occasion shall not be construed as a waiver of that term on any future occasion. Acceptance of partial or late payments owing on this Note at any time shall not be deemed a waiver of any default. All rights, remedies and security granted to the Bank herein are cumulative and in addition to other rights, remedies or security which may be granted elsewhere or by law. Whenever possible, each provision of this Note shall be interpreted in such manner as to be effective and valid under applicable law. If any provision hereof shall be declared invalid or illegal it shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of the provision or the remaining provisions of this Note. Any reference to the Bank shall include any holder of this Note and any holder shall succeed to the Bank's rights. This Note shall bind the respective heirs, personal representatives, successors and assigns of the undersigned and all guarantors. The undersigned and all guarantors agree that any action against them for enforcement of this Note may be brought by the Bank in any federal, municipal or state court in Michigan, having jurisdiction of the subject matter; they consent to personal jurisdiction over them by such courts; and they consent to venue in such courts. This Note has been executed in Michigan and is governed by Michigan law. The undersigned and all guarantors agree to reimburse the Bank for all expenses incurred by the Bank in its investigation, processing, and preparation for closing of the loan evidenced by this Note including reasonable attorneys' fees and costs, title insurance fees, survey fees, appraisal fees, and other out-of-pocket expenses.

WAIVER OF SPECIAL DAMAGES. THE UNDERSIGNED WAIVES, TO THE MAXIMUM EXTENT NOT PROHIBITED BY LAW, ANY RIGHT THE UNDERSIGNED MAY HAVE TO CLAIM OR RECOVER FROM THE BANK IN ANY LEGAL ACTION OR PROCEEDING ANY SPECIAL, EXEMPLARY, PUNITIVE OR CONSEQUENTIAL DAMAGES.

WAIVER OF JURY TRIAL. THE UNDERSIGNED AND THE BANK HEREBY VOLUNTARILY, KNOWINGLY, IRREVOCABLY AND UNCONDITIONALLY WAIVE ANY RIGHT TO HAVE A JURY PARTICIPATE IN RESOLVING ANY DISPUTE (WHETHER BASED ON CONTRACT, TORT, OR OTHERWISE) BETWEEN THE UNDERSIGNED AND THE BANK ARISING OUT OF OR IN ANY WAY RELATED TO THIS NOTE, ANY OF THE LIABILITIES, OR ANY ALLEGED ACT OR NEGLECT OF THE BANK. THIS PROVISION IS A MATERIAL INDUCEMENT TO THE BANK TO PROVIDE THE FINANCING DESCRIBED HEREIN.

Borrower(s)' Address:

Borrower(s):

429 Post Road Buchanan, Michigan 49107 EXPRESS 1, INC.

Ву

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Michael R. Welch Its: Chief Executive Officer

#### CONTINUING GUARANTY

- 1. Promise to Pay. For value received, the undersigned hereby absolutely and unconditionally guarantees to CHEMICAL BANK SHORELINE, a Michigan banking corporation (the "Bank"), the full and prompt payment or performance of the following in accordance with the terms of this Guaranty: any and all indebtedness, obligations, promises, debts and liabilities of every kind and nature of EXPRESS 1, INC. (the "Debtor") to the Bank however evidenced, whether now existing or hereafter created or arising, whether direct or indirect, absolute or contingent, joint or several and however owned, held or acquired by the Bank, whether through discount, overdraft, purchase, direct loan or as collateral or otherwise and any and all indebtedness, obligations or liabilities for which Debtor would otherwise be liable to the Bank were it not for the invalidity, irregularity or unenforceability of them by reason of any bankruptcy, insolvency or other law or order of any kind, or for any other reason (hereinafter collectively the "Indebtedness"). The undersigned also agrees to pay all costs and expenses including, but not limited to, reasonable attorney's fees incurred by the Bank in endeavoring to collect the Indebtedness or any part thereof and in enforcing this Guaranty or realizing upon any collateral for the Indebtedness or this Guaranty (including participating or taking action in any bankruptcy or other insolvency proceeding of the Debtor or the undersigned).
- 2. Extent of Liability. If the Debtor fails to pay all or any part of the Indebtedness when due, whether by default or maturity, the undersigned immediately upon the demand of the Bank will pay to the Bank the amount due and unpaid by the Debtor as if such amount constituted the direct and primary obligation of the undersigned. The Bank shall not be required prior to any such demand on or payment by the undersigned to make any demand upon or pursue or exhaust any of its rights or remedies against the Debtor or any other person obligated with respect to the Indebtedness ("Obligor") or to pursue or exhaust any of its rights or remedies with respect to any collateral for the Indebtedness or this Guaranty. Upon the death, incompetency, dissolution, liquidation or insolvency (however evidenced) of the Debtor, or the institution of bankruptcy or receivership proceedings against or by the Debtor, all of the Indebtedness then existing shall, at the option of the Bank and without notice to the Debtor or the undersigned, immediately become due and payable by the undersigned. The Bank may enforce this Guaranty against the undersigned without any obligation to resort to the Debtor for the payment or to any other guarantor or any collateral, security, liens or other rights or remedies of the Bank. This is a continuing guaranty of payment and not of collection and remains effective whether the Indebtedness is from time to time reduced and later increased or entirely extinguished and later reincurred. The undersigned delivers this Guaranty based solely on the undersigned's independent investigation of (or decision not to investigate) the financial condition of the Debtor and is not relying on any information furnished by the Bank. The undersigned assumes full responsibility for obtaining any further information concerning the Debtor's financial condition, the status of the Indebtedness or any other matter which the undersigned may deem necessary or appropriate now or later. The undersigned knowingly accepts the full range of risk encompassed in this Guaranty, which risk includes, without limit, the possibility that the Debtor may incur Indebtedness to the Bank after the financial condition of the Debtor, or the Debtor's ability to pay debts as they mature, has deteriorated.

The undersigned agrees to pay the Indebtedness to the Bank in accordance with the terms of each instrument and document evidencing the Indebtedness regardless of whether

such terms are held to be unenforceable, void or of no effect against the Debtor or any other Obligor. Without limiting the generality of the foregoing, the undersigned will not assert, plead or enforce against the Bank any defense of waiver, release, discharge in bankruptcy, statute of limitations, res judicata, statute of frauds, anti-deficiency statute, fraud, incapacity, minority, usury, illegality or unenforceability that may be available to the Debtor or any other Obligor, or any setoff available to the Debtor or any other Obligor against the Bank, whether or not on account of a related transaction. The undersigned shall be liable for any deficiency remaining after foreclosure of or realization upon any security for all or part of the Indebtedness, whether or not the liability of the Debtor or any other Obligor for the deficiency is discharged pursuant to statute, judicial decision or otherwise.

- 3. Waivers and Powers of the Bank. The undersigned waives: (i) and postpones any and all rights (whether by subrogation, indemnity, reimbursement, or otherwise) to recover from the Debtor any amounts paid by the undersigned pursuant to this Guaranty until such time as Bank has been fully and irrevocably paid the entire Indebtedness and no such payment (or any part thereof) is subject to any actual or potential claim for recovery, return or disgorgement as a preference or otherwise; (ii) any notice of the Debtor incurring any of the Indebtedness; and (iii) presentment, demand, protest or notice of dishonor, non-payment or other default with respect to any of the Indebtedness or any collateral therefore. The undersigned hereby grants to the Bank full power in its discretion and without notice to the undersigned to deal in any manner with the Indebtedness and any guarantor or any collateral, including but not limited to the following powers:
  - A. To change any terms of any of the Indebtedness, including the rate of interest and to grant any extension or renewal of the Indebtedness and any other indulgence with respect thereto and to effect any release, compromise or settlement of the Indebtedness;
  - B. To forebear or enter into any agreement to forebear from taking any action with respect to any of the Indebtedness or with respect to any guarantor or any collateral and to change the terms of any agreement to forebear;
  - C. To forebear for calling for additional collateral to secure any of the Indebtedness or any other obligation of the Debtor to the Bank;
  - D. To consent to the substitution, exchange or release of any one of the undersigned (if more than one) and any other guarantors or all or any part of any collateral securing the Indebtedness whether or not any new collateral or guaranties, if any, received by the Bank as a result of any such substitution, exchange or release, shall be of the same or of a different character or value than the collateral or guarantees surrendered by the Bank;
  - E. If the Indebtedness is not paid when due, whether by default, demand or maturity or if there is a default in the performance of any obligation with respect to the collateral, to realize on all or part of the collateral as a whole or in such parcels or subdivided interest as the Bank may elect at any public or private sales for cash or on credit for future delivery without demand,

advertisement or notice of the time or place of sale or any adjournment thereof (the undersigned hereby waives any such demand, advertisement and notice to the extent permitted by law), or by foreclosure or otherwise or to forebear from realizing thereon as the Bank, in its discretion, deems proper and to purchase all or any part of any collateral for its own account at any such sale or foreclosure.

The obligations of the undersigned hereunder shall not be released, discharged or in any way affected nor shall the undersigned have any rights or recourse against the Bank by reason of any action the Bank may take or omit to take under the foregoing powers. The undersigned unconditionally and irrevocably waives each and every defense and setoff of any nature which, under principles of guaranty or otherwise, would operate to impair or diminish in any way the obligation of the undersigned under this Guaranty, and acknowledges that each such waiver is by this reference incorporated into each security agreement, collateral assignment, pledge and/or other document from the undersigned now or later securing this Guaranty and/or the Indebtedness, and acknowledges that as of the date of this Guaranty no such defense or setoff exists.

The obligations of the undersigned hereunder shall not be released, discharged or in any way affected by reason of the fact that a valid lien on any of the collateral may not be conveyed to or created in favor of the Bank; nor by reason of the fact that any of the collateral may be subject to equities or defenses or claims in favor of others or may be invalid or defective in any way; nor by reason of the fact that any of the Indebtedness may be invalid or unenforceable for any reason; nor by reason of the fact that the value of any of the collateral or the financial condition of the Debtor, any obligor or any guarantor may not have been correctly estimated or may have changed or may hereafter change; nor by reason of any deterioration, waste or loss by fire, theft or otherwise of any collateral unless caused by the willful act or willful failure to act of the Bank; nor by any other circumstances which might otherwise constitute a legal or equitable discharge of a surety or guarantor.

The undersigned agrees that no security now or later held by the Bank for the payment of any Indebtedness, whether from the Debtor, any guarantor, or otherwise, and whether in the nature of a security interest, pledge, lien, assignment, setoff, suretyship, guaranty, indemnity, insurance or otherwise, shall affect in any manner the unconditional obligation of the undersigned under this Guaranty, and the Bank, in its sole discretion, without notice to the undersigned, may release, exchange, enforce and otherwise deal with any security without affecting in any manner the unconditional obligation of the undersigned under this Guaranty. The undersigned acknowledges and agrees that the Bank has no obligation to acquire or perfect any lien on or security interest in any assets, whether real or personal, to secure payment of the Indebtedness, and the undersigned is not relying upon any assets in which the Bank has or may have a lien or security interest for payment of the Indebtedness.

No release or discharge of any one or more of the undersigned or modification of this Guaranty as to any of the undersigned (if there be more than one) shall release or discharge any other of the undersigned unless and until all of the Indebtedness shall have been fully paid.

4. Payments on the Indebtedness. All payments received from the Debtor or on account of the Indebtedness from any other source shall be taken and applied as payment in gross

and this Guaranty shall apply to and secure any ultimate balance which shall remain owing to the Bank. The Bank shall have the exclusive right to determine how, when and what application of payments and credits, if any, shall be made on the Indebtedness.

- 5. Termination. Any of the undersigned may terminate their obligation under this Guaranty as to future Indebtedness (except as provided below) by (and only by) delivering written notice of termination to an officer of the Bank and receiving from an officer of the Bank written acknowledgement of delivery; provided, however, the termination shall not be effective until the opening of business on the fifth (5th) day ("effective date") following written acknowledgement of delivery. Any termination shall not affect in any way the unconditional obligations of the remaining guarantor(s), whether or not the termination is known to the remaining guarantor(s). Any termination shall not affect in any way the unconditional obligations of the terminating guarantor(s) as to any Indebtedness existing at the effective date of termination or any Indebtedness created after that pursuant to any commitment or agreement of the Bank or pursuant to any credit facility provided to the Debtor by the Bank existing at the effective date of termination (whether advances or readvances by the Bank after the effective date of termination are optional or obligatory), or any modifications, extensions or renewals of any of this Indebtedness, whether in whole or in part, and as to all of this Indebtedness and modifications, extensions or renewals of it, this Guaranty shall continue effective until the same shall have been fully paid. The Bank has no duty to give notice of termination by any guarantor(s) to any remaining guarantor(s). The undersigned shall indemnify the Bank against all claims, damages, costs and expenses, including, without limit, attorney fees, incurred by the Bank in connection with any suit, claim or action against the Bank arising out of any modification or termination of Debtor's credit facilities by the Bank or any refusal by the Bank to extend additional credit in connection with the termination of this Guaranty.
- 6. Security. The liability of the undersigned under this Guaranty is secured by all items now or hereafter deposited in any account of any of the undersigned with the Bank and by all proceeds of such items (cash or otherwise); by all account balances of any of the undersigned now or hereafter with the Bank; by all property of any of the undersigned now or hereafter in the possession of the Bank; and by any other collateral, rights and properties described in each and every mortgage, security agreement, pledge, assignment and other security or collateral agreement which has been or will hereafter be executed by any of the undersigned to or for the benefit of the Bank (all herein collectively called the "Guaranty Collateral"). Any Guaranty Collateral or the proceeds thereof may be applied to satisfy the liability of the undersigned under this Guaranty.
- 7. Sale/Assignment: The undersigned acknowledges that the Bank has the right to sell, assign, transfer, negotiate, or grant participations in all or any part of the Indebtedness and any related obligations, including, without limit, this Guaranty, without notice to the undersigned and that the Bank may disclose any documents and information which the Bank now has or later acquires relating to the undersigned or to the Borrower in connection with such sale, assignment, transfer, negotiation, or grant. The undersigned agrees that the Bank may provide information relating to this Guaranty or relating to the undersigned to the Bank's parent, affiliates, subsidiaries and service providers.

- 8. Other Guarantors: If any Indebtedness is guaranteed by two or more guarantors, the obligation of the undersigned shall be joint and several as to all guarantors, whether the guarantees are executed together or separately, and may be enforced at the option of the Bank against each or any number of guarantors. The Bank, in its sole discretion, may release any one or more of the guarantors for any consideration which it deems adequate, and may fail or elect not to prove a claim against the estate of any bankrupt, insolvent, incompetent or deceased guarantor; and after that, without notice to any guarantor, the Bank may extend or renew any or all Indebtedness and may permit the Debtor to incur additional Indebtedness, without affecting in any manner the unconditional obligation of the remaining guarantors. The undersigned acknowledges that the effectiveness of this Guaranty is not conditioned on any or all of the Indebtedness being guaranteed by anyone else.
- 9. Reinstatement: Notwithstanding any prior revocation, termination, surrender or discharge of this Guaranty (or of any lien, pledge or security interest securing this Guaranty) in whole or in part, the effectiveness of this Guaranty, and of all liens, pledges and security interests securing this Guaranty, shall automatically continue or be reinstated in the event that any payment received or credit given by the Bank in respect of the Indebtedness is returned, disgorged or rescinded under any applicable state or federal law, including, without limitation, laws pertaining to fraudulent transfer, bankruptcy or insolvency, in which case this Guaranty, and all liens, pledges and security interests securing this Guaranty, shall be enforceable against the undersigned as if the returned, disgorged or rescinded payment or credit had not been received or given by the Bank, and whether or not the Bank relied upon this payment or credit or changed its position as a consequence of it. In the event of continuation or reinstatement of this Guaranty and the liens, pledges and security interests securing it, the undersigned agrees upon demand by the Bank, to execute and deliver to the Bank those documents which the Bank determines are appropriate to further evidence (in the public records or otherwise) this continuation or reinstatement, although the failure of the undersigned to do so shall not affect in any way the reinstatement or continuation. If the undersigned does not execute and deliver to the Bank upon demand such documents, the Bank and each Bank officer is irrevocably appointed (which appointment is coupled with an interest) the true and lawful attorney of the undersigned (with full power of substitution) to execute and deliver such documents in the name and on behalf of the undersigned.
- 10. Miscellaneous. All persons signing this Guaranty on behalf of a corporation, partnership, trust or other entity warrant to the Bank that they are duly and properly authorized to execute this Guaranty. Nothing in this Guaranty shall waive or restrict any right of the Bank granted in any other document or by law. No delay on the part of the Bank in the exercise of any right or remedy shall operate as a waiver. No single or partial release by the Bank of any right or remedy shall preclude any other future exercise of that right or remedy or the exercise of any other right or remedy. No waiver or indulgence by the Bank of any default shall be effective unless in writing and signed by the Bank. Nor shall a waiver on one occasion be construed as a bar to or waiver of that right on any future occasion. Any reference to the Bank shall include any assignee or holder of all or any part of the Indebtedness. Each and every immediate and successive assignee, transferee or holder of all or any part of the Indebtedness shall have the right to enforce this Guaranty by suit or otherwise for the benefit of such assignee, transferee or holder as fully as if such assignee, transferee or holder were specifically named herein, provided that the Bank shall have an unimpaired right to enforce this Guaranty for its benefit as to so

much of the Indebtedness as it has not assigned or transferred. This Guaranty shall bind the respective heirs, personal representatives, successors and assigns of the undersigned. The undersigned agrees that any action against them for enforcement of this Guaranty may be brought by the Bank in any federal, municipal or state court in Michigan having jurisdiction of the subject matter; the undersigned consent to personal jurisdiction over them by such courts; and they consent to venue in such courts. This Guaranty was executed in Michigan and is governed by Michigan law. Any married woman executing this Guaranty acknowledges that she binds and intends to bind her individual estate hereby.

11. JURY TRIAL WAIVER. THE UNDERSIGNED AND BANK ACKNOWLEDGE THAT THE RIGHT TO TRIAL BY JURY IS A CONSTITUTIONAL ONE, BUT THAT IT MAY BE WAIVED. EACH PARTY, AFTER CONSULTING (OR HAVING HAD THE OPPORTUNITY TO CONSULT) WITH COUNSEL OF THEIR CHOICE, KNOWINGLY AND VOLUNTARILY, AND FOR THEIR MUTUAL BENEFIT WAIVES ANY RIGHT TO TRIAL BY JURY IN THE EVENT OF LITIGATION REGARDING THE PERFORMANCE OR ENFORCEMENT OF, OR IN ANY WAY RELATED TO, THIS GUARANTY OR THE INDEBTEDNESS.

Date of Signing: October \_\_\_\_\_, 2005

WITNESSES: Guarantor:

SEGMENTZ, INC.

By:
Mark R. Patterson
Its: Chief Financial Officer
Guarantor's Address:
429 Post Road

Buchanan, MI 49107

CONTACT: Segmentz, Inc. Jeff Curry 269-695-4955 JeffC@express-1.com

## SEGMENTZ, INC. ANNOUNCES NEW, TWO-YEAR REVOLVING LINE OF CREDIT

BUCHANAN, Mich. - November 9, 2005 - Segmentz, Inc. (AMEX: SZI) announced today that it has entered into a new, two-year asset-based revolving credit facility with Chemical Bank. The \$6 million credit facility will allow the Company to borrow, repay and re-borrow amounts needed to support its growth.

The two-year revolving credit arrangement contains certain financial covenants and is collateralized by receivables and the Company's building in Buchanan, Michigan. The current rate will be prime minus one-quarter percent and will be adjusted quarterly based on changes in the prime rate and a scale tied to a ratio of debt-to-tangible-net-worth. This new facility replaces the Company's former \$3.5 million credit line with Fifth Third Bank, which was set to expire on December 31, 2005.

Mike Welch, president and chief executive officer of Segmentz, stated, "We are pleased to have entered into this long-term facility with Chemical Bank at favorable rates. This new line of credit reflects our lender's support of the Company's renewed focus on expedited transportation services. The facility provides us with longer-term funding to support the Company's operating plans."

Chemical Bank Shoreline President Len Amat stated, "Having done business with Express-1 in past years, our commercial banking unit and board of directors are very familiar with the Express-1 management team. It was clear to us that they have successfully narrowed the Company's focus on expedited transportation and are executing on a plan to return Segmentz to a profitable status and grow the business. We are pleased to have this opportunity to re-establish our relationship."

#### ABOUT SEGMENTZ, INC.

Segmentz, Inc. provides expedited transportation services to more than 1,000 organizations, ranging from mid-sized companies to the Fortune 500. Through its primary operating unit - Express-1 - the Company specializes in same-day and next-day pick up and delivery. To maximize the Company's flexibility and minimize overhead, Segmentz maintains a non-asset-based business model and utilizes a fleet of professional, independent owner operators. The Company has a state-of-the-art 24/7 call center utilizing a world-class communications technology and dispatch infrastructure that covers the 48 continental U.S. states and Canada. Segmentz, Inc. is publicly traded on the American Stock Exchange under the symbol SZI. For more information about the Company, visit www.express-1.com.

### FORWARD-LOOKING STATEMENTS

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include those related to the Company's future growth. These forward-looking statements involve risks and uncertainties. Factors that could cause actual results to differ materially from those predicted in any such forward-looking statement include the possibility that: it will be unable to continue to lower costs; the development and customers' acceptance of its transportation products, including acceptance by key customers, will not be up to Company standards; it will experience pricing pressures; technology changes rapidly in the industry; growth slows for the transportation and third-party logistics market; competition increases; it will be unable to attract and retain qualified personnel; it will be unable to identify and successfully consummate future acquisitions; adverse changes in customer order patterns take place; and that adverse changes take place in general economic conditions in the U.S. and internationally. These and other risks are detailed from time to time in Segmentz, Inc.'s periodic reports filed with the Securities and Exchange Commission, including, but not limited to, its report on Form 10-KSB for its fiscal year ended December 31, 2004. This filing can be accessed at a website maintained by the SEC at www.sec.gov.

CONTACT: Segmentz, Inc. Jeff Curry 269-695-4955 JeffC@express-1.com

SEGMENTZ, INC. REPORTS SOLID FINANCIAL RESULTS FOR THIRD QUARTER OF 2005

COMPANY COMPLETES RESTRUCTURING, GENERATES BREAKEVEN EBITDA
AND RAISES ANNUAL EBITDA GUIDANCE

BUCHANAN, Mich. - November 9, 2005 - Segmentz, Inc. (AMEX: SZI), a leading provider of expedited transportation services, today announced its financial results for the third quarter ended September 30, 2005.

For the third quarter of 2005, revenues were \$9.5 million compared with \$14.4 million for the third quarter of 2004. The decline in revenue is directly attributed to the sale of unprofitable, non-core assets and operating units. For the third quarter of 2005, the Company reported a GAAP net loss of approximately \$551,000, or \$0.02 per share, which includes approximately \$490,000 in restructuring charges. This compares with a GAAP net loss of approximately \$289,000, or \$0.01 per share, for the comparable period in 2004. EBITDA was positive by approximately \$331,000 for the third quarter of 2005. This compares with an EBITDA loss of approximately \$149,000 for the year-ago quarter. Please refer to Table 1 at the end of this news release for a reconciliation of net income, as reported, to EBITDA.

"Segmentz accomplished all of its principal objectives in the third quarter," said Michael Welch, Segmentz, Inc. president and chief executive officer. "We continued to grow our core revenues and posted strong profitability at Express-1, our primary operating unit. We also named a new chief financial officer, completed our restructuring activities and entered into a new line of credit. As a result of these actions, the Company is now competing in the marketplace with a renewed sense of focus and stability."

"We met our sales goals for the third quarter, growing revenue by approximately 20 percent year-over-year at Express-1," Welch said. "This is particularly impressive given our strong results in the year-ago quarter. During the quarter, we focused on our core growth opportunity - expedited transportation services - and successfully expanded our fleet of independent owner operators. In addition to Express-1, which generated approximately \$8.1 million in third-quarter sales, our Evansville operation contributed approximately \$1.2 million in quarterly revenue and additional profits."

Mark Patterson, Segmentz, Inc.'s newly appointed chief financial officer, said, "With the sale of Bullet and the relocation of our corporate headquarters, we have brought to a close an extended period of reorganization. In total, our restructuring actions reduced the Company's

total quarterly operating expenses by more than 35 percent year-over-year. Our employee headcount has been reduced from 441 as of September 30, 2004 to 127 as of September 30, 2005. This restructuring has substantially shifted our cost structure to a more variable model. We also generated greater efficiencies by moving from four operational software platforms to one standard platform."

#### ADDITIONAL THIRD-OUARTER FINANCIAL INFORMATION

- Operating expenses, which consist primarily of payment for owner operator and partner trucking services, fuel, maintenance and insurance costs, were approximately \$7.4 million for the third quarter of 2005. These expenses declined by approximately 39 percent from \$12.1 million in the third quarter of 2004. This decline is the result of the Company's restructuring initiatives and the sale of unprofitable, non-core operating units.
- Gross profit for the third quarter of 2005 was approximately \$2.1 million, or 22 percent of total sales. This is a significant improvement from the Company's gross profit of approximately \$2.2 million, or 16 percent of sales, for the year-ago quarter, reflecting the Company's focus on its more profitable lines of business.
- General and administrative expenses were approximately \$2.1 million, exclusive of restructuring costs of approximately \$490,000, for the third quarter of 2005. This is down from \$2.7 million for the third quarter of 2004, again reflecting the Company's restructuring actions.
- Segmentz, Inc. closed the third quarter with approximately \$176,000 in cash. This balance is down from \$854,000 on December 31, 2004. The reduction in cash is due primarily to a decline in current liabilities, and cash expenditures associated with the Company's Temple Trucking and Bullet Transportation transactions. In a separate press release today, the Company announced that it has entered into a \$6 million, two-year asset-based revolving credit facility with Chemical Bank that will support and facilitate its growth.

#### FINANCIAL GUIDANCE

"With our restructuring activities behind us, our full attention is now aimed at generating profitable growth through Express-1's expedited transportation services," Welch continued. "Demand for carriers of high-priority freight is increasing rapidly and continues to outstrip supply. To capitalize on these market conditions we intend to expand our fleet of independent owner operators. We also intend to continue to cultivate relationships with peer companies in our industry that can supplement Express-1's capacity and provide us with an additional revenue stream."

"At the same time, we will seek opportunities to drive additional leverage in our operating model. We believe these initiatives will enable us to return to GAAP profitability in the fourth quarter and maintain a double-digit growth rate into 2006 at Express-1, our primary operating unit," concluded Welch.

Segmentz, Inc. today updated the guidance it provided in August for the full year 2005. The Company continues to expect revenues in the range of \$38.5 million to \$40 million for the year ended December 31, 2005. The Company now expects to be EBITDA positive for the full year rather than approximately breakeven.

#### CONFERENCE CALL/WEBCAST INFORMATION

Management will conduct a conference call this morning at 10:00 a.m. ET to discuss the Company's third-quarter financial results. Those interested in accessing a live or archived webcast of the call should visit the Company's website at http://www.express-1.com. Those wishing to take part in the live teleconference call can dial 877-407-9210 or 201-689-8049. A playback will be available through midnight on November 17, 2005. To listen to the playback, please call 877-660-6853 or 201-612-7415. Use account number 286 and conference ID number 175007.

#### ABOUT SEGMENTZ, INC.

Segmentz, Inc. provides expedited transportation services to more than 1,000 organizations, ranging from mid-sized companies to the Fortune 500. Through its primary operating unit - Express-1 - the Company specializes in same-day and next-day pick up and delivery. To maximize the Company's flexibility and minimize overhead, Segmentz maintains a non-asset-based business model and utilizes a fleet of professional, independent owner operators. The Company has a state-of-the-art 24/7 call center utilizing a world-class communications technology and dispatch infrastructure that covers the 48 continental U.S. states and Canada. Segmentz, Inc. is publicly traded on the American Stock Exchange under the symbol SZI. For more information about the Company, visit www.express-1.com.

### FORWARD-LOOKING STATEMENTS

This press release contains forward-looking statements that may be subject to various risks and uncertainties. Such forward-looking statements are made pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and are made based on management's current expectations or beliefs as well as assumptions made by, and information currently available to, management. These forward-looking statements, which may include statements regarding our future financial performance or results of operations, including expected revenue growth, cash flow growth, future expenses, future operating margins and other future or expected performance, are subject to the following risks: that our recent reorganization fails to result in projected operating efficiencies; the acquisition of businesses or the launch of new lines of business, which could increase operating expenses and dilute operating margins; increased competition, which could lead to negative pressure on our pricing and the need for increased marketing; the inability to maintain, establish or renew relationships with customers, whether due to competition or other factors; the inability to comply with regulatory requirements governing our business operations; and to the general risks associated with our businesses.

In addition to the risks and uncertainties discussed above you can find additional information concerning risks and uncertainties that would cause actual results to differ materially from those projected or suggested in the forward-looking statements in the reports that we have filed with the Securities and Exchange Commission. The forward-looking statements contained in this press release represent our judgment as of the date of this release and you should not unduly rely on such statements. Unless otherwise required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise after the date of this press release. In light of these

risks and uncertainties, the forward-looking events and circumstances discussed in the filing may not occur, and actual results could differ materially from those anticipated or implied in the forward-looking statements.

## USE OF GAAP AND NON-GAAP MEASURES

In addition to results presented in accordance with generally accepted accounting principles (GAAP), the Company has included "EBITDA", a non-GAAP financial measure. The Company defines EBITDA as earnings before interest, taxes, depreciation and amortization. In addition, the Company excludes from its EBITDA calculation the cumulative effect of a change in accounting principle, discontinued operations, and the impact of restructuring and certain other charges, and includes in the EBITDA calculation selected financial data related to various Company acquisitions. A reconciliation of EBITDA to the most directly comparable GAAP financial measure is set forth herein.

Management believes the use of non-GAAP financial measures provides useful information to investors to assist them in understanding the underlying operational performance of the Company. Specifically, management believes EBITDA is a useful measure of operating performance before the impact of investing and financing transactions, making comparisons between companies' earnings power more meaningful and providing consistent period-over-period comparisons of the Company's performance. The Company uses these non-GAAP financial measures internally to measure its ongoing business performance and in reports to bankers to permit monitoring of the Company's ability to pay outstanding liabilities.

### GAAP RECONCILIATION

	Three Mor Septemb	nths Ended per 30,	Nine Months Ended September 30,	
	2005	2004	2005	2004
Net loss as reported Income tax (benefit) provision Interest expense Depreciation and amortization Restructuring, exit and	\$ (550,697) \$ \$ 56,424 \$ 335,699	\$ (288,783) \$ (166,000) \$ 11,590 \$ 293,871	\$(6,412,570) \$ \$ 133,108 \$ 1,175,459	\$(1,087,165) \$ (601,000) \$ 93,942 \$ 822,578
consolidation expenses	\$ 490,039	\$	\$ 4,448,039	\$
EBITDA	\$ 331,465	\$ (149,322)	\$ (655,964)	\$ (771,645)

## Segmentz, Inc. Statements of Operations (Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2005	September 30, 2004	September 30, 2005	September 30, 2004
Revenues:				
Operating revenue Expenses:	\$ 9,511,754	\$ 14,361,376	\$ 30,150,370	\$ 28,550,218
Operating expenses	7,447,718	12,113,206	23,897,865	23,803,296
Gross profit	2,064,036	2,248,170	6,252,505	4,746,922
Sales, general and administrative expense	2,068,270	2,691,363	8,083,928	6,341,145
Restructuring, exit and consolidation expense	490,039		4,448,039	
Total sales, general and administrative expense	2,558,309	2,691,363	12,531,967	6,341,145
Interest Expense	56,424	11,590	133,108	93,942
Income (loss) before income tax provision	(550,697)	(454, 783)	(6,412,570)	(1,688,165)
Income tax (benefit) provision		(166,000)		(601,000)
Net loss	\$ (550,697)	\$ (288,783)	\$ (6,412,570)	\$ (1,087,165)
Basic loss per common share	(0.02)	(0.01)	(0.24)	(0.05)
Basic weighted average common shares outstanding (in 000's)	26,730	26,288	26,722	23,058
Diluted loss per common share	(0.02)	(0.01)	(0.24)	(0.05)
Diluted weighted average common shares outstanding (in 000's)	26,730	26,288	26,722	23,058

	September 30, 2005 (Unaudited)		Decem	ber 31, 2004
ASSETS Current assets:				
Cash and cash equivalents Accounts receivable, net of	\$	175,571	\$	853,588
allowance of \$578,000		5,195,615		7,522,402
Prepaid expenses		248,927		987,733
Other current assets		789,835		1,538,000
Total current assets		6,409,948		10,901,723
Property and equipment, net of				
accumulated depreciation		2,347,809		4,120,168
Goodwill		1,857,045		2,634,000
Identified intangible assets		4,737,903		6,196,115
Loans and advances		551,993		131,517
Other long term assets		1,918,224		1,081,505
	\$	17,822,922		25,065,028
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable	\$	840,277	\$	2,080,679
Accrued salaries and wages		213,451		643,718
Accrued expenses, other		1,947,025		2,669,750
Line of credit		2,521,000		1,182,926
Short-term portion of long-term debt		248,307		480,309
Other current liabilities		141,567		130,000
Total current liabilities		5,911,627		7,187,382
Notes payable and capital leases		886,689		558,805
Other long-term liabilities		324, 200		16,544
Total long-term liabilities Stockholders' equity: Common stock, \$.001 par value; 100,000,000 shares authorized; 26,730,034 shares issued		1,210,889		575,349
and outstanding		26,730		26,727
Additional paid-in capital		20,470,813		20,405,136
Treasury stock		(255,000)		_5, .55, 100
Accumulated deficit		(9,542,137)		(3,129,556)
Total stockholders' equity		10,700,406		
	\$	17,822,922		25,065,028